

WSHFC HomeBase Overview

Table of Contents

Introduction.....	6
Salesforce Platform.....	6
Salesforce Accounts & Contacts.....	6
Conga Document Management.....	10
Campaign Monitor.....	11
HomeBase Data Design Overview.....	14
Multi-Family Housing Group (MFH).....	15
Creating a new Project.....	15
Project Detail.....	16
Location.....	17
Document Link.....	17
Compliance.....	17
Utility Allowance Tracking.....	18
Reporting Requirements.....	18
System Information.....	18
Custom Links.....	19
Project Related Lists.....	19
Project Contact Roles.....	19
Sites and Fundings.....	20
Compliance Monitoring.....	20
AMC Reviews.....	21
Non-Compliance Events.....	21
Notes & Attachments.....	21
Open Activities.....	22
Activity History.....	23
Billing Events.....	23
Billing Docs.....	23
Project Transfers.....	23

Washington State Housing Finance Commission

Project History..... 24

Creating a New Funding..... 24

 Funding Page Layouts..... 25

 Funding Detail..... 25

 Development Milestones..... 25

 Post-Development Milestones..... 26

 Bond Project Info..... 26

 Financial Detail..... 26

 Tax Credits..... 27

 Custom Links..... 27

 Continuing Care Facility Information..... 27

 Bedroom Breakdown..... 28

 Compliance..... 28

 Points Calculation Summary..... 28

 Category..... 28

Funding Related Lists..... 29

 LIH Set Asides..... 29

 Special Populations..... 29

 Points..... 30

 Bond Issue Fundings..... 30

 Funding Contact Roles..... 31

 Activity History..... 32

 Notes & Attachments..... 32

 Funding Documents..... 32

 Billing Events..... 33

 Funding Sources..... 33

Creating Allocations..... 33

Creating a New Site..... 34

Creating a new Asset..... 37

Adding Units..... 40

Associating an Asset to a Funding..... 40

Washington State Housing Finance Commission

Associating a Bond Issue to a Funding.....	41
Creating a new Calc Sheet.....	42
LIHTC Budget.....	43
LIHTC Calculation.....	43
Limits.....	44
Rents.....	45
Operating ProForma.....	46
Final Credit.....	48
Creating 8609s.....	49
Creating a new Serial Number.....	50
Handoff a Project to AMC.....	51
Managing Multi-Family Reports.....	51
Asset Management and Compliance Group (AMC).....	51
Adding a Project to AMC Compliance.....	51
Post 15-Year Tax Credit Compliance.....	51
Refinancing.....	52
Project Released – end of Regulatory Agreement.....	52
Reporting 8823 events to the IRS.....	52
Requesting Reports.....	54
Generating Annual Reviews.....	57
Recording Physical Inspection Results.....	59
Managing AMC Reports.....	59
Home Ownership Division.....	60
Accounts and Contacts.....	60
EventBrite.....	60
Timba Surveys.....	60
Homebuyer Education Class Registration.....	60
MITAS Integration.....	61
Managing Homeownership Reports.....	63
Finance Group.....	63
Bond Issues.....	63

Washington State Housing Finance Commission

Bonds..... 64

Bond Credit Enhancements..... 65

Bond Issue Fundings..... 65

Fees, Billing Events..... 66

 Invoicing a Billing Event..... 66

 Batching Invoices from HomeBase to NAV..... 67

 Batching Billing Docs from NAV to HomeBase..... 71

Managing Finance Reports..... 72

Administration Division..... 73

 Accounts and Contacts..... 73

 State Legislature..... 73

 Using County Summary Data..... 74

 Managing Administration Reports..... 76

HomeBase System Administration..... 76

 Data Model and Security..... 76

 Profiles..... 78

 “Public” groups..... 78

 Permission sets..... 78

Permission sets

Introduction

HomeBase is a custom-built application for managing WSHFC's various financing and education programs. Built on the Salesforce platform, HomeBase is customized to manage core business processes for each of the Commission's four divisions, Multi-Family Housing, Asset Management and Compliance, Homeownership, and Administration. This document describes how users from each division will use HomeBase to manage their daily work.

Because of the underlying Salesforce platform, HomeBase is an inherently flexible system that can be easily maintained and updated using agile methodologies. Most enhancements to HomeBase are configurable by the System Administrator. Salesforce includes point-and-click tools like Process Builder, Flows, Approval Processes and Workflows that allow an administrator to create customizations without writing any code. The Salesforce App Exchange contains hundreds of useful add-on products, many of them free of charge. This ecosystem will ensure that the HomeBase application is never out of date. On the contrary, HomeBase will be constantly evolving.

Salesforce Platform

HomeBase is built on the Salesforce platform, the industry leading platform as a service (PAAS) provider. Because everything about the platform is managed by Salesforce, the Commission can retire certain legacy IT systems which were reliant on locally managed hardware and software. For a monthly fee, the Commission's data is now stored in Salesforce's secured cloud, protected by world-class security systems and available to every Commission employee from any device, including mobile phones. No need for data rooms, server racks, cooling systems, backup power supplies, off-site data backups, on-call staff, or software updates. The Salesforce platform includes robust security, including audit trail functionality and data security controls. All of this can be effectively managed by a single System Administrator. Most Salesforce functionality is point-and-click configurable by the Administrator. This greatly shortens development timeframes and costs, enabling the ongoing agility of HomeBase as the Commission's programs evolve over time.

Salesforce Accounts & Contacts

Accounts and Contacts are the core objects of a CRM system and therefore, of any system built on the Salesforce platform. An Account in HomeBase can be used to represent any business, agency, or other entity that interacts with the Commission in any way. Accounts can include law firms, lenders, project management companies, low income housing providers, builders, etc. Contacts represent a person associated with one of the Accounts and are all children of Accounts. Every Contact must have an associated parent Account.

Washington State Housing Finance Commission

To view Accounts in Salesforce, click on the Accounts tab. Use the View menu to select a custom list of Accounts in the system. The options on the View menu are customizable. Either select a list view that you'd like to see and click Go!, or look at the Recent Accounts list, it will show the last 10 Accounts that you've viewed.

The screenshot shows the Salesforce Accounts Home page. At the top, there is a navigation bar with tabs for Home, Chatter, Accounts, Contacts, Leads, Opportunities, Campaigns, Reports, Dashboards, and Documents. Below the navigation bar, the page title is "Accounts Home". There is a "View" dropdown menu set to "All Accounts" and a "Go!" button. Below this, there is a "Recent Accounts" section with a "New" button and a "Recently Viewed" dropdown. The main content is a table with the following columns: Account Name, Billing City, Phone, and Account Site. The table lists several accounts, including Acme, AV Computing, Starfish Publishing, accl4, Arbuckle Laboratories - Germany, Dizon.net, CompanyX, TeethMed.com, ABC Labs, and About World, Inc.

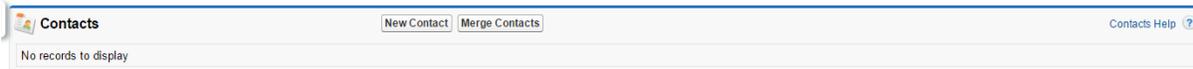
Account Name	Billing City	Phone	Account Site
Acme	New York	(212) 555-5555	
AV Computing			
Starfish Publishing	San Francisco	(415) 556-0999	
accl4			
Arbuckle Laboratories - Germany	Weisbaden	49-5522-58-0	
Dizon.net	Seattle	(319) 555-5662	
CompanyX			
TeethMed.com	Davis	555-5555	
ABC Labs			
About World, Inc			New York, NY

Click the "New" button to create a new Account. Before you do that, first search for the Account name to see if it already exists in HomeBase. The only required fields on an Account is the Account Name and the Type of Account. If the Account is a branch or subsidiary of a larger Account, use the Parent Account to indicate that. Add contact information for the Account, including a website URL, a Billing Address and a Shipping Address if applicable. An optional Description field allows free-form text describing the nature of the Account.

The screenshot shows the "Account Edit" form for a new account. The form is titled "Account Edit" and has buttons for "Save", "Save & New", and "Cancel". The form is divided into two main sections: "Account Information" and "Account Owner". The "Account Information" section includes fields for Account Name, Parent Account, SIC Code, FederalID, Notes, Short Name, Reference Number, Division, ActiveFlag, Billing Street, Billing City, Billing State/Province, Billing Zip/Postal Code, Billing Country, and County. The "Account Owner" section includes fields for Account Owner (eightCloud), Phone, Fax, Email, Website, Reference #, FundingLevelAmt, DoNotCall, WSHFC Account Key, Shipping Street, Shipping City, Shipping State/Province, Shipping Zip/Postal Code, Shipping Country, Districting Status, State Legis District, State Senate District, and Congressional District.

Washington State Housing Finance Commission

To create a new Contact, first navigate to the Account that represents the entity that the person is related to, for example, Seattle Department of Housing. Scroll down to the Contacts related list and click on the “New Contact” button.



The user is then prompted to select a Contact Record Type. HomeBase separates housing program contacts from the Homebuyer Education class teachers and attendees. Select either WSHFC or Homebuyer Education for the Contact Type and click Continue.

Select Contact Record Type

Select a record type for the new contact. To skip this page in the future, change your record type settings on your personal setup page.

Record Type of new record:

Available Contact Record Types

Record Type Name	Description
Homebuyer Edu	Record type for Homebuyer Education class participants
WSHFC	Default record type because can't return to Master

Fill in the First and Last Name fields and all other Contact information that you have on this person. Custom fields on the Contact object allow the user to indicate which additional languages the Contact speaks and which Service Area they’re from. Click Save to save the Contact.

Washington State Housing Finance Commission

Contact Edit Save Save & New Cancel

New Contact Help for this Page

Contacts not associated with accounts are private and cannot be viewed by other users or included in reports.

Contact Information Required Information

First Name: --None--
 Last Name:
 Familiar name:
 Person Type: --None--
 Title:
 Reports To:
 Description:
 Department:
 Commission Member Status: --None--
 Commission Member:
 Loan Closed Date: [6/22/2016]

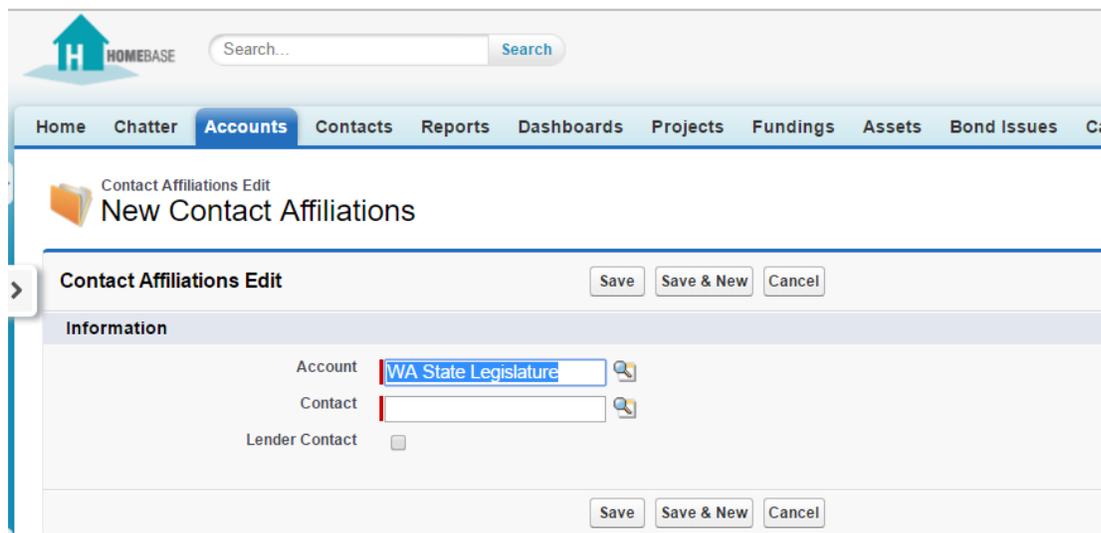
Contact Owner: eightCloud
 Phone:
 Mobile:
 Home Phone:
 Other Phone:
 Do Not Call:
 NMLS ID:
 Email:
 Website:
 Languages: Available: Cambodian, Chinese, Chinese - Cantonese, Chinese - Chuchownese; Chosen:
 Service Area: Available: Adams, Asotin, Benton; Chosen:

If the Contact you've added is affiliated with other Accounts in HomeBase, navigate to the associated Account and scroll down to the Contact Affiliations related list and click "New Contact Affiliations" button.

Contact Affiliations New Contact Affiliations

No records to display

Use the magnifying to search for the Contact name, select the correct Contact. Check the Lender Contact box if this is a Lender Contact. Then click Save.



The screenshot shows the HomeBase interface for editing contact affiliations. At the top, there is a search bar and a navigation menu with tabs for Home, Chatter, Accounts, Contacts, Reports, Dashboards, Projects, Fundings, Assets, Bond Issues, and Ca. The main heading is 'New Contact Affiliations' under 'Contact Affiliations Edit'. Below this, there are 'Save', 'Save & New', and 'Cancel' buttons. The 'Information' section contains three fields: 'Account' with the value 'WA State Legislature', 'Contact' (empty), and 'Lender Contact' with an unchecked checkbox. A second set of 'Save', 'Save & New', and 'Cancel' buttons is located at the bottom of the form.

Conga Document Management

To comply with regulatory and legal requirements, the Commission frequently needs to produce official documents from templates. To do this, HomeBase leverages an AppExchange application called Conga Composer. Conga Composer creates customized printable electronic documents from any object with merge fields containing data from that object (Project, Funding, Building, etc.) Conga can create and populate official government agency forms such as IRS 8823s and IRS 8609s. Conga also includes the ability to make custom buttons for composing documents. Conga documents can then be sent directly from HomeBase. All the documents are saved in a related list on the object itself, giving the Commission digital confirmation and auditability.

The screen capture shows the Conga reports composer for 9% Tax Credit Projects that a user sees when they click on the custom button “MHCF 9% Conga Merge” from any 9% Tax Credit Funding record. Similar custom buttons with their own custom lists of reports are found on other HomeBase object pages.

Washington State Housing Finance Commission

The screenshot shows the Conga Composer 8 web interface in Google Chrome. The browser address bar shows the URL: <https://composer.congamerge.com/composer8/index.html?SessionId=00DA0000000hPYc%21ARIAQMqHloYnGwSCFs9ML>. The page title is "The Delaney".

The interface is divided into several sections:

- Template List:** A table with columns for "Template List", "Conga Email Templates", and "Local Template". It includes a search filter and a list of templates such as "1st Yr Forward Commitment RAC Template", "2nd Yr Forward Commitment RAC Template", "75% Homeless RAC", "75% Homeless Regulatory Agreement", "8609 Letter", "8610 Schedule A", "Amendment to Regulatory Agreement", "Current Subordination Agreement", "IRS Form 8609", and "Leased Land Regulatory Agreement".
- Related Contact:** A dropdown menu currently set to "--None--".
- Output Options:** Includes "File Type" (radio buttons for "Same as Template" and "Adobe PDF"), and "Action" (dropdown menu set to "Download").
- Save a Copy:** A checkbox labeled "Enable" and a "Save To" dropdown menu set to "Notes & Attachments".
- Activity Logging:** A checkbox labeled "Enable" and fields for "Subject", "Save Text" (dropdown set to "--None--"), and "Follow-Up".
- Update Fields:** A checkbox labeled "Enable".
- Buttons:** "Preview" and "Merge & Download".

At the bottom of the page, there is a copyright notice: "Copyright © 2006-2015 AppExtremes, Inc - dba Conga. All rights reserved." and a version identifier: "8.10.55P USWB-AC39B2E9".

Campaign Monitor

Campaign Monitor is an app from the Salesforce App Exchange for creating and managing mass mailings. To use Campaign Monitor, the user selects "Campaign Monitor" from the App selector at the top of any page in HomeBase. Note that the default App is "HomeBase".

The screenshot shows the HomeBase Salesforce interface. At the top right, the "HomeBase" app selector is highlighted with a red circle. The main navigation bar includes: Home, Chatter, Accounts, Contacts, Reports, Dashboards, Projects, Fundings, Assets, Bond Issues, Campaigns, Content, Cases, Test Scripts, Reports Tracking, and a plus sign for more options.

The left sidebar contains a "Quick Find / Search..." box and a list of categories: "Lightning Experience", "Salesforce1 Quick Start", "Force.com Home", and "Administer" (with sub-items "Manage Users" and "Manage Apps").

The main content area features a "Getting Started" section with a "Build App" button and a "Learn More" section with links to "Next Steps", "Force.com Workbook", "Force.com Fundamentals", and "Download SalesforceA, the mobile app for admins. iOS | Android". Below this is a "Recent Items" table with columns for "Name", "Type", and "Object".

On the right side, there is a "Trailhead" banner with the text "the fun way to learn Salesforce" and a "VIEW FREE TUTORIALS >" button.

Washington State Housing Finance Commission

Below is a screenshot of the main user page in Campaign Monitor. Two links on the right side of the page control the functionality of creating new campaigns and managing your subscribers.

The screenshot shows the Campaign Monitor dashboard with the following sections:

- Recent Drafts:** A table with columns for Campaign, Created, Content, and Recipients. One draft is listed: "test" created on Wednesday, 22 June 2016.
- Recently Sent Campaign Reports:** A table with columns for Campaign, Sent, Recipients, Opened, and Clicked. It lists several campaigns with their respective metrics.

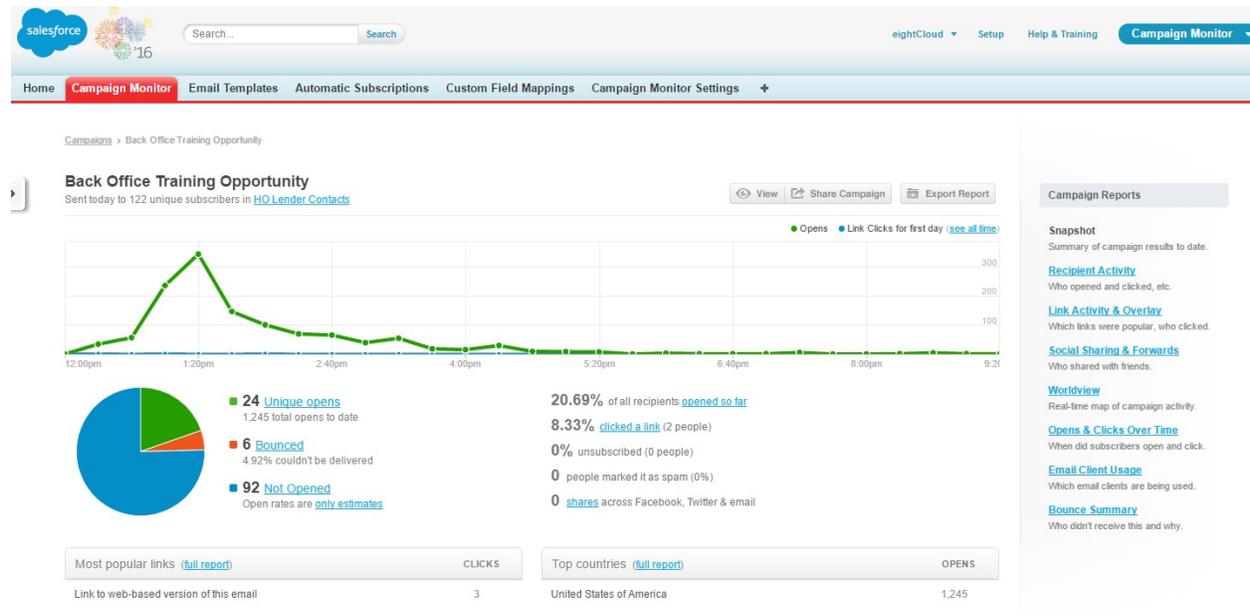
CAMPAIGN	SENT	RECIPIENTS	OPENED	CLICKED
E_NEWS 6/22	2 Hours Ago	2,358	13.95%	9.35%
Back Office Training Opportunity	6 Hours Ago	122	20.69%	8.33%
AMC Customer Service Survey 2016 -- Reminder	Last Monday	1,932	20.81%	28.4%
AMC Customer Service Survey 2016	25 May	2,090	23.47%	39.4%
HO Program Announcement 5.17.2016	17 May	2,449	28.08%	0%
- Automated Workflows:** A table with columns for Name, Created, Trigger, Status, Emails, and Sent. One workflow is listed: "Welcome Email" for AMC E-News, created on 20 Jun 2016, triggered on subscription, with 1 email sent and 5 recipients.

On the right side, there is a green button "Create a new campaign" and a section "You might also want to..." with links for "Run a design and spam test" and "Manage your subscribers".

Leveraging Campaign Monitor, the Commission now has tools to easily create feedback-enabled communications with partners, users, government agencies, property managers, prospective borrowers, etc. This functionality includes the ability to create subscriptions to regular Commission communications.

Senders can now see how many emails were sent, how many were opened and how many were clicked on. Below is an example of the summary results page for a recent Homebuyer Education email campaign. Note the wide variety of reports available that describe results from this Campaign. Opens & Clicks over time, Social Sharing & Friends (Facebook etc.), Recipient Activity (who opened it and who clicked on one of the links), link popularity, and a summary of which emails were undeliverable and why.

Washington State Housing Finance Commission



We encourage each Commission Division to explore how they could leverage this tool to enhance their internal and external communications.

Below screen capture shows an example email template in Campaign Monitor. Note that it is branded with a WSHFC divisional logo, it includes links to social media, to a communication preferences page and an Unsubscribe link that conforms with anti-spamming laws. The Preferences link can be configured to allow recipients to select which types of communications they would like to receive from WSHFC.

Templates like these can be used for sending out announcements, newsletters, invitations, etc.



Your title goes here

This is just sample content. You can add your content when you create a campaign using this template. Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore.

Ut enim ad minim veniam, quis nostrud exercitation ullamco laboris nisi ut aliquip ex ea commodo consequat.

You are receiving this email as a valued partner of the Washington State Housing Finance Commission.

 Like

 Tweet

 Forward

[Preferences](#) | [Unsubscribe](#)

HomeBase Data Design Overview

The core data model for HomeBase includes objects that were not present in the Commission's legacy system. In HomeBase, a Project is a container or umbrella grouping together two things: what was financed (a Site) and how it was financed (a Funding). This allows us to more accurately model the Commission's business, including the relationships between multiple financing applications and a group of low income housing or other facilities. By separating out what was financed from the actual financings, HomeBase can represent the entire history of a housing project through multiple financing events without double-counting the Assets and giving the analysts a complete at a glance history of the financing history of any particular Project.

Because of this design change, there are now dozens of former "Projects" from the legacy system that are united as multiple Fundings under one Project record in HomeBase because they represent repeat applications for funding for the same housing project.

The objects in this model are all master-detail relationships, with the Project object as the grandparent of all. Fundings and Sites are children of a Project. Assets are children of Sites and grandchildren of Projects. These orderly and defined relationships allow us to roll up summary information onto the parent objects and ensure the integrity of the data in the system.

The data model includes another new object that describes a cluster of buildings or other Assets called a Site. The Site object allows us to describe geographic or organizational groupings of physical Assets, including IRS "scattered sites". It also allows us to report financial numbers for one Project to multiple Counties. Sites are each children of one and only one Project.

A Site is a collection of Assets. Each Asset is a child of one and only one Site. No Asset can exist without a parent Site. This strict data relationship enforces order and integrity in the Commission's portfolio of Assets. Attributes of the Asset object allow HomeBase to accurately describe any kind of Asset that is financed by one of the Commission's programs. An Asset record can describe a Residential Building (with child Units), Equipment, a Facility, Agricultural Land, an Energy Efficiency Program, Land, a Common Area Building or a Manufactured Housing Community.

This basic data structure provides the building blocks for describing all of the financing and compliance operations of the Commission.

The Homeownership division of WSHFC has a mission that is entirely separate from the Commission's Tax Credit and Bond financing Projects and therefore not included in this data structure. The Homeownership division manages programs for promoting home ownership in the State of Washington. Key to those programs are home buyer education classes that are administered by the Commission but

Washington State Housing Finance Commission

taught by third parties. The Homeownership Division also administers a program for teacher education for the home ownership classes. Finally, the Division administers an IRS program granting tax credits to first-time home buyers.

Multi-Family Housing Group (MFH)

The Multi-Family Housing Group evaluates applications for Funding for low-income housing projects and shepherds those applications to their final outcome, rejection or to final approval and financing. HomeBase provides tools for assessing the utility and the financial liability of proposed Projects being considered for Funding.

Creating a new Project

A Project record shows a summary of the Commission’s relationship to an Entity that is receiving funds from one of the Commission’s programs. A Project can have multiple Funding records associated with it. The Fundings and all of the Assets involved in that Project are all clearly summarized on the Project object. It is a one-screen place to see all details about a Project in the Commission’s portfolio.

To process a new application for Funding from the Commission, the first step is to create a Project. A Project should be thought of as an umbrella that unites the Fundings and the Assets together in an organized unit. If the Funding application is to rehabilitate or acquire existing housing facilities, or if there has already been a failed application for Funding for the same property, then the user should first determine if the application should be considered to be a new Funding for an already existing facility.

If the application is for a facility that is not already represented in HomeBase, the user will create a new Project by navigating to the Project tab and clicking on the “New” button.

The screenshot shows the HomeBase web application interface. The top navigation bar includes 'Home', 'Chatter', 'Accounts', 'Contacts', 'Reports', 'Dashboards', 'Projects', 'Fundings', 'Assets', 'Bond Issues', 'Campaigns', 'Content', 'Cases', 'Test Scripts', 'Reports Tracking', 'AMC Reviews', '8609's', and 'Units'. The 'Projects' tab is selected. Below the navigation bar, there is a 'Create New...' button and a 'Shortcut' section. The main content area displays a 'Recent Projects' table with columns for Project Name, Project Current OID, Address1, City, County, and Project Status. A red circle highlights the 'New' button in the top right corner of the table.

Project Name	Project Current OID	Address1	City	County	Project Status
Yakima Affordable Housing	15-127A	15 North 37th Ave	Yakima	Yakima	Active
Villapa Landing Apartments	05-06	506 Villapa Avenue	South Bend	Pacific	Not Funded
Cambridge Apartments	05-92A	13030 Linden Ave N	Seattle	King	Active
BabeTest Project		713 8th Ave S	Seattle	King	Active
Keith and Ashlev Luft	16-77A	7402 Union Flat Creek RD.	Endicott	Whitman	Active
Testto					In Development
TesttoHELLOWORLD					TempTest
2007 Panorama	07-114A	1751 Circle Lane SE	Lacey	Thurston	Active
Cedar Ridge Retirement	04-93A	9515 - 198th Ave. E.	Bonney Lake	Pierce	Active
Wisteria Walk Apartments	06-117A	3615 - 112th St SW	Lakewood	Pierce	Active

Projects are the core object all of the Commission’s financing programs. It is the Master object to several different related objects in addition to the main Funding and Site objects. This diagram documents the Detail (child) objects of a Project, excluding the Funding and Site objects.

Though Projects are created by the Multi-Family group as they process a new application, eventually all Projects become part of the Commission's portfolio under the management of the Asset Management and Compliance group. In the case of Projects which include Fundings with regulatory agreements, the AMC group will use the Project object to manage all compliance activities and interaction with the Project's management.

Project Detail

The Project Detail page section contains key attributes of the Project. The Project Current OID is a user populated field showing the OID of the currently Active Funding for this Project. The Project Status, the Compliance Type, and key information about the number of Sites, Buildings, and housing Units contained in the Project.

This section contains some key lookup relationships for the Project, including the Portfolio Analyst (User), the Ownership Entity (Account), the Property Manager (Contact), the Property Management Company, the Onsite Manager and the Authorized Signer. These lookups are used for reporting and for special documents.

Projects in HomeBase all will have one of six Project Statuses:

- **Pre-Development** (for application pre-approval processing)
- **In Development** (the Project is being developed by MFH group)
- **Financing Closed** (the Project funding mechanism has closed)
- **Active** (the Project is now managed by the AMC group and has an active Regulatory Agmt)
- **Released** (the Project has completed the term of its Regulatory Agreement, no longer under AMC compliance monitoring)
- **Not Funded** (the Project was rejected and not funded)

Diligent maintenance of these Project Statuses will facilitate the orderly management and reporting of the Commission's portfolio of housing projects.

Location

The Location section is where we put the address of the main Project entity. The County populates automatically based on the ZIP Code provided. There is a large text field here for recording Project Notes.

Washington State Housing Finance Commission

▼ Location			
Address1	2010 S. Jackson St	County	King
City	Seattle	Districting Status	[6/1/2015] Success
State	WA	State Legis District	37
Zip	98144	State Senate District	37
Project Notes		Congressional District	9

Document Link

This section is used for displaying a link to the Project Folder in the Commission's document archival system.

▼ Document Link	
Project Folder Path	Project Folder Link View

Compliance

This section details information vital to the AMC group for ongoing compliance monitoring purposes. Formulas and automation on the Project object bring key data over from related objects. The First Building PIS Date and the Last Building PIS Date are populated automatically from the Assets related to the Project interacting with the Active Funding record. The First Credit Year comes from the Active Funding.

▼ Compliance	
Bond Closing Date	First Building PIS Date 1/2/2013
Bond Maturity Date	Last Building PIS Date 1/2/2013
Acquisition Rehab 8 Month Date	First Credit Year 2013
Final Construction Complete Date	First Year 8609's Received
Bond Reg Agreement Exp Date	8609 Multi-Building Project Election
Compliance Release Date	Gross Rent Floor Election Date
	Year 15 2027
Approved for Post 15 Monitoring	Additional Years 22
Recert Waiver Flag <input type="checkbox"/>	Option Year 2049
Limit Upfront Fees Flag <input type="checkbox"/>	TC Reg Agreement Exp Date 12/31/2052
ARRA <input type="checkbox"/>	
ARRA Type	Monitoring Agencies SOH
WA Works Flag <input type="checkbox"/>	Loan/IDIS #
WA Works Amount	Compliance Monitoring Fee Type PIS Post-April 1, 2001 \$45 per LI Unit
Elderly <input type="checkbox"/>	DB Additional Years 22
Elderly Type	DB Option Year 2049
Service Provider	DB TC RegAgmtExpDate 12/31/2052

Utility Allowance Tracking

This section is used by the AMC group to track Utility Allowances for certain HUD projects.

▼ Utility Allowance Tracking	
UA Type	
Alternate UA Approval Date	
Last AAR Effective Date	
UA Comments	

Washington State Housing Finance Commission

Reporting Requirements

This section is used for requesting compliance and monitoring reports for the AMC group as part of the Annual Review process. It is described more fully below under the AMC group section of this document.

▼ Reporting Requirements	
10-90 Quarterly Report	<input type="checkbox"/>
Acq/Rehab Report	<input type="checkbox"/>
Annual Bond Report	<input type="checkbox"/>
Annual Bond Recertification	<input type="checkbox"/>
Affirmative Marketing Report	<input type="checkbox"/>
8703 Certification	<input type="checkbox"/>
501(c)3 Nonprofit Certification	<input type="checkbox"/>
Subsidy Contract Renewal	<input type="checkbox"/>
Annual Tax Credit Report	<input checked="" type="checkbox"/>
Farm worker Move-in Report	<input type="checkbox"/>
Homeless/Transitional Report	<input checked="" type="checkbox"/>
UA-Annual Adjustment Review	<input type="checkbox"/>
IRS Form 8609, 8609A, 8586	<input checked="" type="checkbox"/>
Table 4 Income and Expense	<input type="checkbox"/>
Asset Management Review	<input type="checkbox"/>
Annual RTC Report	<input type="checkbox"/>

System Information

This section contains basic auditing data from Salesforce, the Owner, the Created By and the Last Modified By. Note that these fields are not editable by anyone, including the System Administrator. The same logic is applied to Salesforce history records, they each are an indelible archive.

This section also includes the Project Aliases. Project Aliases are former names of the Project. They're displayed here in a text field so that they are easily found using Search. Any future new aliases should be added to the end of the existing list of aliases.

▼ System Information	
Project Alias	OID: 11-13 - Name: Jackson Street Apartments - Comments: - Date: 1/28/2011 OID: - Name: Ernestine Anderson Place - Comments: - Date: 1/17/2012
ProjectAutoNumber	1910
Created By	eightCloud, 11/18/2014 12:38 PM
Owner	eightCloud [Change]
Last Modified By	eightCloud, 5/17/2016 4:59 PM

Custom Links

This section is used for Custom Links, mostly to reports specifically filtered on to show data for the current Project. This section should be used for other callouts to web services, third-party data providers, etc.

Custom Links
8609 Group Report
<input type="button" value="Edit"/> <input type="button" value="Delete"/> <input type="button" value="Clone"/> <input type="button" value="AMC Conga Merge"/> <input type="button" value="AMC Checklists"/>

Project Related Lists

All objects in HomeBase can have related lists. A related list appears at the bottom of the main page for the object and they show records from another object that are related in some way to the Project.

Project Contact Roles

Project Contact Roles is a child object to a Project. Like other related objects, records for Project Contact Roles are summarized on the Project page in the Project Contact Roles related list. A Project Contact Role represents the relationship between the Project and a person or Contact in HomeBase.

To create a new Project Contact Role, first be sure that the desired Contact exists in HomeBase. Then click on “New Project Contact Role”, then use the lookup magnifying glass to find the Contact, select it, then select a Role using the dropdown menu and add any text notes regarding the Responsibilities of this Contact to the Project.

To deactivate a Project Contact Role, click Edit next to a record, then uncheck the Active checkbox and record the date in the Deactivated Date field.

Project Contact Roles		New Project Contact Role		Project Contact Roles Help			
Action	Project Contact Role: Project Contact Role Name	First Name	Last Name	Role	Calc Account Name	Phone	Email
Edit Del	92188	Sherman B.	Keljar	Additional Authorized Signer	Shelter America Group	206-322-5010	shkeljar@comcast.net
Edit Del	92511	Philip	Morel	Additional Authorized Signer	HNN Associates, LLC	425-453-9556	pmorel@hnnassociates.com

Sites and Fundings

Sites and Fundings are the core child objects of a Project. Details on these objects are spelled out in separate sections below. There is a related list for each on the Project page, providing a quick glance view of the financing history of the Project (Fundings) and the Assets that were financed (Sites).

Compliance Monitoring

The Compliance Monitoring child object is used by the AMC group to indicate a summary of the regulatory specifications that are being enforced on the Project. They are derived from information on the Active Funding and can be adjusted by the AMC group as regulations change or as new Fundings become active and old ones inactive.

The snapshot below of a Compliance Monitoring related list shows that AMC is monitoring that the Project contains 470 units reserved for people and families making 60% of the local median family income, it does not allow for any Market Rate units but does allow for 6 Common Area units. 94 Units are reserved for Disabled people, 94 for Large Households and 25 are set aside for federal PBRA rental assistance.

Washington State Housing Finance Commission

Action	Compliance Monitoring Name	Site Description	Description	Type	Unit Count	Effective Date	Expiration Date	Active
Edit Del	CM-023727		LIH 60%	LIH	470			✓
Edit Del	CM-023728		Market Rate	Non LIH	0			✓
Edit Del	CM-023729		Common Area	Non LIH	6			✓
Edit Del	CM-027372		Disabled	Special Needs	94			✓
Edit Del	CM-027373		Large Household	Special Needs	94			✓
Edit Del	CM-028263		PBRA	Special Needs	25			✓

Click on the “New Compliance Monitoring” button to add a new record. The Project name is populated automatically because the record was created from its parent, a Project record. Select a Description value, a Unit Count and a Unit Pct, if applicable. Note that the Description dropdown menu can be customized by the HomeBase System Administrator.

To accommodate sometimes complicated Compliance regimes for certain Projects, there are now three new attributes of a Compliance Monitoring record, the Effective Date, the Expiration Date and a field for indicating which Site this record applies to. The last field, Site, allows the AMC group to group certain Assets together to record different regulations on Sites within the same Project.

The screenshot shows the 'New Compliance Monitoring' form in the HomeBase system. The form is titled 'Compliance Monitoring Edit' and includes the following fields:

- Project:** The Delaney
- Description:** -None--
- Type:** -None--
- Unit Count:** (empty field)
- Unit Pct:** (empty field)
- Effective Date:** 6/13/2016
- Expiration Date:** 6/13/2016
- Active:**

The form also includes a 'Site' field (empty) and buttons for 'Save', 'Save & New', and 'Cancel'.

AMC Reviews

The AMC Reviews related list shows a summary of all annual reviews for the Project. It includes both paper reviews and On-site physical inspections. Custom functionality to generate inspection records is described in a separate section below. From this related list, a User can see the history of all reviews for this Project, with links for drilling in to the details.

Washington State Housing Finance Commission

AMC Reviews									
Action	AMC Review Name	Review Type	Funding	Review Year	Inspector	Date Inspected	Review Completed Date	In Compliance	Units Reviewed
Edit Del	AMC-055838	On-Site Tax Credit Inspection	Ernestine Anderson Place	12/31/2015		3/3/2016			12
Edit Del	AMC-016016	Annual Paper Review	Ernestine Anderson Place	1/1/2014			7/1/2015	YES	5
Edit Del	CR-007373	Annual Paper Review	Ernestine Anderson Place	1/1/2013			6/3/2014	YES	5
Edit Del	AMC-011487	On-Site Physical	Ernestine Anderson Place	1/2/2012	Jason Karpen	4/26/2013			13

Non-Compliance Events

The Non-Compliance Events related list shows a summary of all Non-Compliance Events for this Project. Instructions for creating a new Non-Compliance Event, including IRS 8823 submissions are detailed in the Asset Management and Compliance section of this document.

Non-Compliance Events							
Action	Compliance Event Name	BIN	Event Year	Date Sent	Status	Legacy Status	Record Type
Edit Del	NC-923946	WA-06-00397	2014	3/29/2016	Corrected	Corrected	IRS 8823
Edit Del	NC-923947	WA-06-00398	2014	3/29/2016	Corrected	Corrected	IRS 8823

Notes & Attachments

The Notes and Attachments section is available for all Salesforce objects and is used for creating Notes and for adding file Attachments to the Project.

Open Activities

The Open Activities related list is available for any Salesforce object and is used for creating Tasks with follow-up functionality and records of Events. Clicking on New Task, the user is presented with a screen for configuring the Task, it requires a person who is responsible for completing the Task, and the Subject or description of the Task. It has a Due Date, a Status, a Priority, and a reference to the relevant Project. Tasks can be customized to fit special workflow and processes. The Assigned To User will receive automatic reminders to complete the Task.

Washington State Housing Finance Commission

Task
New Task

Task Edit Save Save & New Task Save & New Event Cancel

Task Information

Assigned To: eightCloud
 Subject: [text]
 Due Date: [6/7/2016]
 Hb Ed Certs Created: []
 Comments: [text area]

Related To: Project
 Name: Contact

Additional Information

Status: Not Started
 Priority: Normal
 Phone: []
 Email: []

Other Information

Class Number: []
 Class Type: []

Recurrence

Create Recurring Series of Tasks

Reminder

Reminder: 6/7/2016 8:00 AM

Save Save & New Task Save & New Event Cancel

Attachments Attach File

No records to display

New! Shared Activities

Use the lookup icon to relate more than one contact to a task or event.

[Tell me more!](#)

Clicking on New Event creates a new Event record:

Calendar
New Event

Event Edit Save Save & New Task Save & New Event Cancel

Calendar Details

Assigned To: eightCloud
 Subject: [text]
 All-Day Event:
 Start: 6/7/2016 10:00 AM (9:04 AM)
 End: 6/7/2016 11:00 AM (9:04 AM)
 Include on Timeline?:
 Responsible Parties: --None--
 Hb Ed Certs Created:

Related To: Project
 Name: Contact
 Private:

Other Information

Location: []
 Show Time As: Busy
 Phone: []
 Email: []

Description Information

Description: [text area]

Recurrence

Create Recurring Series of Events

Reminder

Reminder: 15 minutes

Save Save & New Task Save & New Event Cancel

Attachments Attach File

No records to display

New! Shared Activities

Use the lookup icon to relate more than one contact to a task or event.

[Tell me more!](#)

Activity History

The Activity History related list is where a User will go to send email relevant to the Project or to log the details of a phone call. Click on "Send an Email" to create a new email with a reference to the Project coded in.

Washington State Housing Finance Commission

Billing Events

The Billing Events related list shows details about invoices being sent to the Project's management. Examples include Application Fees, Bond Issuance Fees, Compliance Fees, etc. Detailed instructions on creating Billing Events is included under the Finance Division section of this document.

Billing Events						
Action	Billing Event Name	Fee Type	Billing Date	Billing Amount	RAC Fee - 1st/2nd	Description
Edit Del	BE-5074	Bond Issuance Fee; For-profit Housing 4260-03	12/15/2015			
Edit Del	BE-5009	Bond Issuance Fee; For-profit Housing 4260-03	10/2/2015	\$873.16		Cost of Publication
Edit Del	BE-5004	Bond Issuance Fee; For-profit Housing 4260-03	9/22/2015	\$150,000.00		Good Faith Deposit/Cost of Issuance Deposit
Edit Del	BE-4986	Application Fee; For-profit Housing 4280-03	8/18/2015	\$6,750.00		Submitted an OID application prior to the full application which is why the application fee amount is lower than the \$7,500.
Edit Del	BE-5005	Other Miscellaneous (Explain in Comments) 4999.xx	9/30/2014	\$750.00		OID Application Fee

Billing Docs

The Billing Docs related list shows documents from the NAV financial system. Invoices resulting from HomeBase Billing Events are sync'd back to HomeBase nightly, giving analysts visibility to the status of invoices. Users do not create Billing Docs, they come from NAV and they're only here for information.

Project Transfers

The Project Transfers object tracks changes of ownership of a Project that is under Compliance with the Commission. To create a new Project Transfer record, click "New Project Transfer". Indicate the Buyer and the Seller (be sure that we have an Account set up for each in HomeBase first), the Transfer Log Recorded Number, the Status of the transfer, they type of transfer and the Effective and Requested Dates as well as the Portfolio Manager.

Project Transfer Edit

New Project Transfer

Project Transfer Edit

Information

Project	<input style="border: 1px solid #ccc;" type="text" value="Creston Point"/> <input type="button" value="🔍"/>
Buyer Account	<input style="border: 1px solid #ccc;" type="text"/> <input type="button" value="🔍"/>
Seller Account	<input style="border: 1px solid #ccc;" type="text"/> <input type="button" value="🔍"/>
Transfer Log Recorded Nbr	<input style="border: 1px solid #ccc;" type="text"/>
Status	<input style="border: 1px solid #ccc;" type="text" value="--None--"/>
Transfer Type	<input style="border: 1px solid #ccc;" type="text" value="--None--"/>
Effective Date	<input style="border: 1px solid #ccc;" type="text" value="[6/7/2016]"/>
Requested Date	<input style="border: 1px solid #ccc;" type="text" value="[6/7/2016]"/>
Portfolio Analyst	<input style="border: 1px solid #ccc;" type="text"/> <input type="button" value="🔍"/>

Project History

The Project History related list is an indelible audit of key transactions on each Project record. Rows in this object are created by background processes in Salesforce and they cannot be deleted by anyone, not even a System Administrator or an engineer at Salesforce. Though recorded in the background, the Commission’s System Administrator can configure which fields get this audit functionality by selecting checkboxes. Up to 20 fields on any object can be tracked in this manner. Note that all Salesforce objects can have a similar History tab.

Creating a New Funding

A new Funding record represents an application for financing from one of the Commission’s programs. There are four types of Funding records (Record Types), 9% Tax Credits, 4% Tax Credits, Bonds, and PIF. Each of these four Funding Types has a page layout that is used to display only information relevant to that Funding Type. For instance, Bond Funding fields are not shown on the page for 9% Tax Credit Fundings, and Tax Credit information is not shown on Bond Fundings, etc.

The Funding Status of a new Funding starts as either “Pre Development”, or “In Development”. Pre Development status is used to track pre-approvals. As a Funding progresses through the Commission’s

Washington State Housing Finance Commission

approval process, the Funding Status is updated to reflect where it is at. From “In Development”, a Funding is either set to “Not Funded”, or to “Financing Closed”, depending upon the outcome of the Commission’s approval process for that Funding. After the Funding has reached “Financing Closed” Status, the next Status is either “Active”, if the Project is subject to a regulatory agreement that will be monitored by the AMC group, or “Inactive” if there is no compliance/regulatory agreement. This high-level Status hierarchy is intended to neatly categorize the current state of every Funding in the Commission’s portfolio, giving clear ownership and responsibility to the division charged with managing that portion of the portfolio. A more detailed Funding Status Detail field is used to organizing the processing details of the Funding.

Funding Page Layouts

There are four distinct page layouts for the Funding object, 9% Tax Credits, 4% Tax Credits, Bonds and PIF. These page layouts correspond to similarly named Record Types. By separating out the different Funding types, we can make the page layout and the user experience more tailored and slightly different for each.

Funding Detail

This section describes core attributes of this Funding, including, in the case of Bond and Tax Credit projects, the OID of the Funding, the Program Type, the Funding Status and the parent Project. Tax Credit Fundings have a Tax Credit Analyst and a Development Analyst. The purpose of this section is to be a quick glance summary of the Funding.

Funding Detail		Edit Delete Clone MHCF 9% Conga Merge Create/Update 8609(s)	
Funding Name	The Delaney	Project	The Delaney
OID	13-05	Tax Credit Analyst	Mary Gustafson
OID Signature Date		Program Type	9% Tax Credits
County	Spokane	Program Sub Type	
First Building PIS Date	11/21/2013	Funding Status	Active
Last Building PIS Date	11/12/2014	Phase	
Sponsor	Catholic Charities of Spokane	Count of Assets	7
Ownership Entity	The Delaney Group LLC		
Allocation			

Development Milestones

The Development Milestones section is a long set of dates relevant to the development of the Funding.

Washington State Housing Finance Commission

Development Milestones	
Application Date	1/10/2013
Application Year	2013
Scoping Meeting Date	
Public Hearing Date	
Resolution Date	
Key Run	
Key Approved	
Requested RAC Date	
RAC Run Date	
Carryover Met By Date	
Carryover Complete	<input type="checkbox"/>
RAC Approved Date	
RAC Emailed to Contact	
RAC Due Date	
RAC Signature Date	
RAC Process Complete	
Equity Commitment Deadline	
Equity Closing Date	
Gross Rent Floor Election Date	
PIS Packet Received	
Reg Agreement Recording Date	
Reg Agr Amendment Recording Date	

Post-Development Milestones

The Post-Development Milestones section is intended to provide a quick view of key dates for this Funding after it has been funded, including the Comp Release Date, the Bond Payoff Date, etc.

Post-Development Milestones	
First Credit Year	2,004
Additional Years	13
MHCF Handoff Date	9/30/2004
Final 8609 Issued	
Comp Release Date	
Bond Payoff Date	
Bond Maturity Date	4/1/2036

Bond Project Info

Both Bond and 4% Tax Credit Funding records contain a section for recording the relevant Bond Funding information.

Bond Project Info	
Bond Issue Name	
Bond Issuer Type	HFC Bonds
Public Hearing Notice Amt	
Estimated Total Cost	\$16,807,716.00
Total Bond Requested Amt	\$12,950,000
Tax-Exempt Bond Amount	\$13,050,000.00
Taxable Bond Amount	\$800,000.00
Non-HFC Bond Issuer	
Non-Profit Type	
Non-Profit Affiliate	
501c3 Quest. Approved by Bond Counsel	<input type="checkbox"/>
School with Religious Affiliation	<input type="checkbox"/>
Financing Type	

Financial Detail

The Financial Detail section contains financial information about this Funding. This section contains different fields depending on the page layout/record type. The Total Development Cost and Total Project Cost fields are populated automatically from the latest version of the Calc Sheet for this Funding.

Washington State Housing Finance Commission

▼ Financial Detail	
Final Credit Amount	\$0.00
Estimated Credit Amount	\$2,248,008.00
Equity Amount	\$22,480,080.00
Tax Credit Factor	
Credit Requested Per Unit	
Credit Reservation Fee Pct	6.020%
Credit Reservation Fee	\$135,330.08
Total Development Cost	\$71,169,439.00
Total Project Cost	\$78,587,289.00
TDC Limit Waiver	<input type="checkbox"/>
Per Unit Expenses	
Per Unit Reserves	
Donation Amount	
Aggregate Basis Pct	
Applicable Fraction	100.00%
Max Credit	\$0.00
Final Basis Amt	\$0.00

Tax Credits

The Tax Credits page layout section contains data specific to IRS Tax Credits, it appears on the page layout for 9% and 4% projects, but not on the Bond or PIF page layouts.

▼ Tax Credits	
Applicant Type	Limited Liability Company
Applicant State of Incorporation	
RAC Type	
Federal Election	40% at 60% AMI
Qualified Nonprofit Organization	<input checked="" type="checkbox"/>
Looked In at RAC	<input type="checkbox"/>
Reasonably Expected Basis	\$7,217,553.00
Allocation Type	Rehabilitation without Federal Subsidies
MIN LIH AMGI	60%
MIN LIH Pct Units	40%
Federal Subsidies	without Federal Subsidies
Allocation Date	7/11/2013
1st Year Forward Commitment	
2nd Year Forward Commitment	
Geographic Pool	Metro
Tribal Deal Flag	<input type="checkbox"/>
DDA Flag	<input type="checkbox"/>
QCT Flag	<input checked="" type="checkbox"/>
Discretionary Basis Boost Flag	<input type="checkbox"/>
Rural Basis Boost	<input type="checkbox"/>
1st Yr Fwd Commit RAC	<input type="checkbox"/>
2nd Yr Fwd Commit RAC	<input type="checkbox"/>

Custom Links

The Custom Links section of the page is where the System Administrator can expose links to reports or to outside web services or to custom reports specific to the Project. The HomeBase System Administrator can edit and add to the links in this section.

Custom Links

[PIS Date Confirmation Report](#)
[8609 Upload template](#)

Continuing Care Facility Information

The Continuing Care Facility Information section contains data specific to continuing care facilities. Data points include the number of Skilled Nursing Beds, the Nbr of Units Assisted Living, the Nbr of Units Independent Living and the name of any Service Provider.

Washington State Housing Finance Commission

▼ Continuing Care Facility Information

Skilled Nursing Beds	Nbr of Units Assisted Living
Service Provider	Nbr of Units Independent Living

Bedroom Breakdown

The Bedroom Breakdown section contains information about the unit breakdown for this Project. The Total By Unit Type field is a formula summing the number of housing units financed.

▼ Bedroom Breakdown

Studios	12	Four Bdrms
One Bdrms	78	Five Bdrms
Two Bdrms	60	Skilled Nursing
Three Bdrms		SRO
Total By Unit Type		150

Compliance

The Compliance section contains key data points needed for the AMC group to add this Funding to the Commission's portfolio of monitored Projects.

▼ Compliance

Needs Compliance	<input checked="" type="checkbox"/>	Elects Addl Fee Waiver Flag	<input type="checkbox"/>
Archive Box Number		Falls Under Fed Tax Code Flag	<input checked="" type="checkbox"/>
Elderly	<input checked="" type="checkbox"/>	ARRA Flag	<input type="checkbox"/>
Elderly Type	55	WA Works Flag	<input type="checkbox"/>
Release Recording Nbr		WA Works Amount	
Areas not in Basis		Bond Maturity Date	
Areas not in Basis Notes		Bond Payoff Date	
		Comp Release Date	
Created By eightCloud , 12/3/2014 2:28 PM		Last Modified By eightCloud , 5/24/2016 3:47 PM	

Points Calculation Summary

The Points Calculation Summary section shows the total low income housing "points" selected by the applicant and approved by the Commission. The details of Points calculation have already undergone some changes and going forward, new Points data will be added to a related object on the Project.

▼ Points Calculation Summary

Total Points Awarded New	Total Points Selected by Applicant
Points Calculation Notes	
Created By eightCloud , 12/3/2014 2:28 PM	Last Modified By eightCloud , 5/24/2016 3:47 PM
<input type="button" value="Edit"/> <input type="button" value="Delete"/> <input type="button" value="Clone"/> <input type="button" value="MHCF 9% Conga Merge"/> <input type="button" value="Create/Update 8609(s)"/>	

Washington State Housing Finance Commission

Category

The Category page section only appears on the Bond Funding page layout. It includes six checkboxes characterizing the purpose of the Bond. A single Funding record could have more than one Category field checked.

▼ Category	
New Construction Flag	<input checked="" type="checkbox"/>
Acquisition Flag	<input type="checkbox"/>
Addition Flag	<input type="checkbox"/>
Refinancing Flag	<input type="checkbox"/>
Rehab Flag	<input type="checkbox"/>
Preservation Flag	<input type="checkbox"/>

Funding Related Lists

Related lists on the Funding page show child records of the Funding object.

LIH Set Asides

The LIH Set Asides object documents low-income housing regulations that are included in the Funding's regulatory agreement. Examples of an LIH Set Aside are 50% of units are reserved for families making less than 40% of the area median household income, etc.

LIH Set Asides		New LIH Set Aside		LIH Set Aside				
Action	LIH Set Aside Name	Site Description	Set Aside Type	Description	Unit Count	Unit Pct	Effective Date	Expiration Date
Edit Del	SA-029643		Capital Projects	LIH 50%	30	0		
Edit Del	SA-029645		Capital Projects	Market Rate	120	0		
Edit Del	SA-029646		Compliance	LIH 50%	30	0		
Edit Del	SA-029647		Compliance	Market Rate	120	0		
Edit Del	SA-032070		Capital Projects	Common Area	0	0		

Special Populations

The Special Populations object documents regulatory agreement requirements for the Funding. Examples of Special Populations records are 50% of Units reserved for families with disabilities, or 100% of units to be for Elderly persons, etc.

Special Populations		New Special Populations		Special Populations Help			
Action	SP Name	Site Description	Description	Unit Count	Unit Percent		
Edit Del	SP-003027		Disabled	30			0
Edit Del	SP-003028		Elderly	150			0

In the Commission's legacy system this table was used by the AMC group to document what they were monitoring. Because of the new HomeBase data model, the Funding information is now separate from the overall Project so the AMC group tracks the regulatory requirements that it is monitoring on a similar object (Compliance Monitoring) that is a child of the Project. So the regulations are summarized

Washington State Housing Finance Commission

on the Funding, and then they're interpreted into monitoring requirements on the Project level. By separating the two, we give the AMC group the ability to accurately monitor a Project as it transitions from one regulatory agreement to another in the event of a refinancing.

Points

Tax Credit projects are reviewed using a point-scoring system. There are two separate point calculations, one for 9% Tax Credit Projects, the other for 4% Tax Credit Projects. The Points related object contains details about Low Income Housing points claimed to qualify this Funding application. The totals are summarized on the main Project page section called Points Calculation Summary, see description above.

Points							Points Help ?
Action	Points Name	Site	Total Points Awarded	Total Points Selected by Applicant	Question Text	Points Value	
Edit Del	PP-036264				Additional Low Income Set-Aside	60	
Edit Del	PP-036265				Additional Low-Income Use Period	44	
Edit Del	PP-036266				Homeless	0	
Edit Del	PP-036267				Farm Worker	0	
Edit Del	PP-036268				Large Household	0	
Edit Del	PP-036269				Disabled	10	
Edit Del	PP-036270				Elderly	10	
Edit Del	PP-036271				Local Funding Commitment	5	
Edit Del	PP-036272				Federal Leverage Capital Funds	0	
Edit Del	PP-036273				Federal Leverage Rental Assistance	0	

[Show 10 more »](#) | [Go to list \(26\) »](#)

Bond Issue Fundings

A Bond Issue Funding record describes the relationship between a Bond and a Funding. The fields on this object all point to fields from either the Bond Issue or the Funding. The related list shows a summary of the Bond Issues which have funded this Project.

Bond Issue Fundings								Bond Issue Fundings Help ?
Action	Bond Issue Name	Bond Reference Nbr	Status	Tax-Exempt Amount	Taxable Amount	Term Length	Bond Issue Funding: Name	
Edit Del	2012 Affinity at Southridge	541	Issued	\$13,050,000.00	\$800,000.00		BIF_002055	

To create a new Bond Issue Funding, first create the Bond Issue and the related Funding object. Then, from either of those objects, click on New Bond Issue Funding. Fill in the lookup field with the linked Bond Issue or Funding and you're done, the Bond Issue and the Funding now have a record that describes the relationship.

Washington State Housing Finance Commission

Bond Issue Funding
BIF-002055

[Back to List: Permission Sets](#)

[Edit Layout](#)

Bond Issue Funding Detail

[Edit](#) [Delete](#) [Clone](#) [Submit for Approval](#)

Name: BIF-002055

Bond Issue Status: Issued

Bond Issue	2012 Affinity at Southridge	Bond Issue Substatus	
Funding	Affinity at Southridge		
Taxable Amount	\$800,000.00	Bond Program Type	For-Profit Housing
Tax-Exempt Amount	\$13,050,000.00	Term Length	
Total Bond Amount	\$13,850,000.00	Latest Bond Maturity Date	7/1/2045
Bond Closing Date	7/12/2012		
ProjectBondIssueKey	5,863		
Created By	eightCloud , 5/24/2015 1:53 PM	Last Modified By	eightCloud , 5/24/2015 1:53 PM

[Edit](#) [Delete](#) [Clone](#) [Submit for Approval](#)

Funding Contact Roles

Use Funding Contact Roles to record relationships with outside people. Each Funding Contact role is a bridge to a Contact record in HomeBase. To Add a new Funding Contact Role, first create an Account and Contact if one does not already exist. Once you have located or created the Contact record, click on “New Funding Contact Role” from the Funding page.

Funding Contact Roles								Funding Contact Roles Help ?
Action	First Name	Last Name	Role	Account	Phone	Email	Active	
Edit Del	Coco	Vasquez	Authorized Signer	Hearthstone Housing Foundation	949-553-9447 x200	coco@hearthstonehousing.org	<input checked="" type="checkbox"/>	
Edit Del	Jason	Karpen	Compliance Officer	Washington State Housing	206-287-4451	jason.karpen@wshfc.org	<input checked="" type="checkbox"/>	
Edit Del	Maureen	Picarella	Property Manager	FPI Management, Inc.	916-357-5312, Ext. 228	maureen.picarella@fpimgt.com	<input checked="" type="checkbox"/>	
Edit Del	Carl	Dominquez	Other	Hearthstone Housing Foundation	949-553-9447 x203	carl@hearthstonehousing.org	<input checked="" type="checkbox"/>	
Edit Del	Nina	Schaefer	Property Manager	FPI Management, Inc.	916-215-6827	nina.schaefer@fpimgt.com	<input checked="" type="checkbox"/>	
Edit Del	Darin	Davidson	Bond Project Developer	Inland Group	509-321-3222	darind@inlandconstruction.com	<input type="checkbox"/>	
Edit Del	Mark	Kantor	Borrower's Counsel	Kantor Taylor Nelson Evatt & Decina PC	206-812-2500	mkantor@kantortaylor.com	<input type="checkbox"/>	
Edit Del	Mark	Dean	Bond Underwriter	Citi Community Capital	206-346-2838	mark.v.dean@cti.com	<input type="checkbox"/>	
Edit Del	Faith	Pettis	Bond Counsel	Pacifica Law Group LLP	206-245-1715	faith.pettis@pacificlawgroup.com	<input type="checkbox"/>	
Edit Del	David	Clifton	Capital Projects Manager	Washington State Housing Finance Commission	206-287-4407	david.clifton@wshfc.org	<input type="checkbox"/>	

[Show 4 more »](#) | [Go to list \(14\) »](#)

In the Contact field, type in the first name and first letter or two of the Contact’s last name, add a *, then click on the magnifying glass. The system will return the results of a search of the HomeBase Contacts database using those letters. If the correct Contact appears, click on their name to attach that Contact to this Funding Contact Role. If you do not find the intended Contact, refine your search and search again.

Select a Role description for this Contact. There are about 2 dozen options, more can be added to the list, but it is best to generalize than to create too many detailed roles. The HomeBase System Administrator can update the list of available Roles. The Responsibilities field supports adding a comment about this Contact’s role on this Funding. A checkbox for Active defaults to TRUE and can be unchecked when a Contact is no longer active in this Role. This allows the Commission to retain history of this Contact Role while differentiating it from currently active roles. There is a date field, Deactivated Date for recording the date that this Contact Role is deactivated.

Washington State Housing Finance Commission

Funding Contact Role Edit
Save Save & New Cancel

New Funding Contact Role

Funding Contact Role Edit Save Save & New Cancel

Information

Contact

Account

Funding

Role

Active

Distribution List

Deactivated Date

Responsibilities

Save Save & New Cancel

Activity History

The Activity History related list section appears on any object that we want. It is used to send Emails and document phone calls etc. relevant to the Funding.

Activity History Log a Call Mail Merge Send an Email View All Activity History Help						
Action	Subject	Name	Task	Due Date	Assigned To	Last Modified Date/Time
Edit Del	Regulatory Agreement review		✓		Whitney Goetter	1/26/2016 11:11 AM

Notes & Attachments

Use this section to create Notes or to attach files to the Funding record. Notes and Attachments can be added directly to any Salesforce object, making the information they contain available to authenticated users interested in this Funding wherever they are working from. By making documents easier to use, and securely available from any device, Salesforce makes links to local disk drives obsolete and candidates for retirement.

Notes & Attachments New Note Attach File View All Notes & Attachments Help				
Action	Type	Title	Last Modified	Created By
Edit View Del	Attachment	14-104A Promenade RECORDED Regulatory Agreement.pdf	3/25/2016 1:12 PM	Yasna Oases
Edit View Del	Attachment	Closing Memo WSHFC MFH 644 Promenade Ser 2016 -02-24-2016.PDF	3/2/2016 4:06 PM	Sojung Choi
Edit View Del	Attachment	Distribution List - Promenade.doc	3/2/2016 10:16 AM	Sojung Choi
Edit View Del	Attachment	CQI(3) - Promenade Apartments.pdf	3/2/2016 10:16 AM	Sojung Choi

Washington State Housing Finance Commission

Funding Documents

Funding Documents are records containing links to documents that are stored on the Commission’s local area network (LAN). This object was built to accommodate existing file storage systems in place at the Commission. New documents that belong stored as part of this Funding can be attached to the Funding object using the “Attach File” button under the Notes & Attachments section of this page, see description above.

Funding Documents							New Funding Document	Funding Documents Help ?
Action	Funding Document Name	Document Type	Document Title	Document Date	Document Path	Document Link		
Edit Del	FDN-0007475		final calc sheet--the delaney	4/3/2015	\\SOCRATES\taxcred\PROJECTS\2013\13-05 The Delaney\Final Calc Sheet--The Delaney 13-05.xlsx	View		
Edit Del	FDN-0000381	Project Calc Spreadsheet	equity close calc sheet	9/20/2013	\\TINOS\taxcred\PROJECTS\2013\13-05 The Delaney\Equity Close Updated Project Calc Sheet--The Delaney--2013.xlsx	View		
Edit Del	FDN-0000380	Project Calc Spreadsheet	initial calc sheet	4/4/2013	\\TINOS\taxcred\PROJECTS\2013\13-05 The Delaney\Project Calc Sheet--The Delaney 13-05.xlsx	View		

Billing Events

The Billing Events related list shows billing activities for this Funding. Create a new Billing Event by clicking on the “New Billing Event” button. Details on creating new Billing Events is documented in the Finance section of this document.

Billing Events							New Billing Event	Billing Events Help ?
Action	Billing Event Name	Fee Type	Billing Date	Billing Amount	RAC Fee - 1st/2nd	Description		
Edit Del	BE-4251	Good Faith Deposit	6/29/2012	\$64,750.00		Check # 72380 from Inland Washington for Affinity at Southridge project OID # 11-102A.		

Funding Sources

The Funding Sources object is used to document all third-party funding sources for this Project. Click the “New Funding Source” button to add details about another third-party funding source.

Funding Sources								New Funding Source	Funding Sources Help ?
Action	Funding Source Name	Funding Source	Fund Detail	Agency	Source Type	Source Name	Fund Type	Amount	
Edit Del	FS-004216					HOME		\$300,000.00	
Edit Del	FS-004217					Historic Rehab Tax Credit Equity		\$997,629.00	
Edit Del	FS-004218					Seller Financing		\$1,080,612.00	
Edit Del	FS-004219					Deferred Developer Fee		\$41,655.00	

Creating Allocations

HomeBase includes functionality for tracking and reporting on the allocation of various sources of money. The Allocation object is editable only by users with the “Manage Allocations” Permission Set. To create a new Allocation, click on the + sign on the right end of the Tab bar, then click on Allocations. Click on the “New” button.

Washington State Housing Finance Commission

HomeBase Search... eightCloud Setup Help & Training HomeBase

Home Chatter Accounts Contacts Reports Dashboards Projects Fundings Assets Bond Issues Campaigns Content Cases Test Scripts Reports Tracking

Allocations Home Help for this Page

View: All Go! Edit | Create New View

Recent Allocations New Recently Viewed

Allocation	Tax Year	Available Credit	Amount Allocated	Forward Commitment Amount	Amount Returned
2014 Metro Tax Credit Allocation Pool	2014	\$5,981,615.00	\$4,934,944.00	(\$1,046,671.00)	
2013 Bond Cap	2013				
2014 King County Tax Credit Allocation Pool	2014	\$5,118,847.00	\$6,016,240.00	(\$897,393.00)	
2011 Bond Cap	2011				
2014 Non-Metro Tax Credit Allocation Pool	2014	\$4,681,631.00	\$4,797,979.00	(\$116,348.00)	
2012 Bond Cap	2012				

There are two types of Allocations in HomeBase, Tax Credit Allocation Pools and Bond Caps. Select the appropriate type and click Continue. Give the Allocation a name and fill in the remaining fields, then click Save.

HomeBase Search... eightCloud Setup Help & Training HomeBase

Home Chatter Accounts Contacts Reports Dashboards Projects Fundings Assets Bond Issues Campaigns Content Cases Test Scripts Reports Tracking

Allocation Edit New Allocation Help for this Page

Allocation Edit Save Save & New Cancel

Information ! = Required Information

Allocation	<input type="text"/>	Owner	eightCloud
Tax Year	<input type="text"/>	Record Type	Tax Credit Allocation Pool
Available Credit	<input type="text"/>	Amount Allocated	<input type="text"/>
Forward Commitment Amount	<input type="text"/>	National Pool Credit	<input type="text"/>
Other Committed Credit	<input type="text"/>		
Amount Returned	<input type="text"/>		

Save Save & New Cancel

Funding records are then related to an Allocation using the Allocation lookup field. By relating the Fundings to the source of funds from an Allocation, users can report on and track the remaining balance of each Allocation.

Creating a New Site

A Site in HomeBase is a collection of Assets that are related. Assets are generally used to describe low income housing buildings, but an Asset can describe anything that is financed by the Commission and a Site can contain one or more of any of these Assets. This concept of a Site was incorporated to accommodate several different regulatory situations, including IRS Scattered Sites. It is also used to describe Projects that have Assets in different counties and to allocate Bond funding. Note that you can create a Site with no Assets, but you cannot create an Asset without a parent Site.

Washington State Housing Finance Commission

To create a new Site, click on the “New Site” button on the related list.

Sites New Site Sites Help ?										
Action	Site Name	Site Description	Address 1	City	County	ResidentialBldgs	RegAgmt LIH Units	RegAgmt CAU Units	RegAgmt Market Units	Total Bond Allocation
Edit Del	SITE-02036		242 W. Riverside	Spokane	Spokane	7	82	1	0	0

The user then sees the Site Edit menu where you enter basic information about this Site, including a Site Description, a Tax Parcel ID and a Legal Description. Note that the Project is pre-populated because you created this Site from its parent Project. If this Site is part of a bond Funding with multiple OIDs, enter this Site’s Site OID. The Geocoding Status and Districting Status and the Latitude and Longitude fields populate automatically in a custom background process. Click Save to save this Site.

Site Edit
Save Save & New Cancel

Information

<p>Site Description <input style="width: 90%;" type="text"/></p> <p>Address 1 <input style="width: 90%;" type="text"/></p> <p>City <input style="width: 80%;" type="text"/></p> <p>Zip <input style="width: 80%;" type="text"/></p> <p>County <input style="width: 80%;" type="text"/> <input style="width: 10px; height: 10px; border: 1px solid #ccc;" type="button" value="📍"/></p> <p>State Legis District <input style="width: 80%;" type="text"/></p> <p>State Senate District <input style="width: 80%;" type="text"/></p> <p>Congressional District <input style="width: 80%;" type="text"/></p>	<p>Project The Delaney <input style="width: 10px; height: 10px; border: 1px solid #ccc;" type="button" value="📄"/> <input style="width: 10px; height: 10px; border: 1px solid #ccc;" type="button" value="🔍"/></p> <p>Site OID <input style="width: 80%;" type="text"/></p> <p>Geocoding Status <input style="width: 80%;" type="text"/></p> <p>Districting Status <input style="width: 80%;" type="text"/></p> <p>Latitude <input style="width: 80%;" type="text"/></p> <p>Longitude <input style="width: 80%;" type="text"/></p>
--	---

Description

Description

TaxParcelID

LegalDescription

After clicking Save, the user sees the regular object page as opposed to the edit object page. Note that as long as you’ve added a valid address, it will automatically populate a Latitude and a Longitude value for the Site as well as the State Legislative District, and the Congressional District. The Geocoding Status

Washington State Housing Finance Commission

field and the Districting field will update with a date and a status. A successful Geocoding will give us a latitude and longitude and a County value. A successful Districting gives us the state Legislative and U.S. Congressional district numbers for this Site.

Note the page section labeled “Housing Units”. It is not visible in the above screenshot, the edit screen. That is because none of these fields are editable on this object. The RegAgmt Unit numbers and the Unit counts are values summarized from the Assets under this Site. The RegAgmt numbers being from the Regulatory Agreement and the Units counts are counts of each Unit associated to an Asset that is associated to this Site.

Note that HomeBase automatically adds an embedded Google Map showing the location of the Site and its surrounding community. Click on the map and zoom in or out. Drag the yellow person onto the street in front of the Site to see what it looks like from the street.

Site Detail

Edit Delete Clone MHCF Conga Merge

Site Name	SITE-02036	Project	The Delaney
Site Description		Project Current OID	13-05
Address 1	242 W. Riverside	Site OID	
City	Spokane	First Building PIS Date	11/21/2013
Zip	99201	Last Building PIS Date	11/12/2014
County	Spokane	Geocoding Status	[11/3/2015] Success
State Legis District	3	Districting Status	[11/3/2015] Success
State Senate District	3	Latitude	47.657948
Congressional District	5	Longitude	-117.414446
Total Bond Allocation	0		

▼ Housing Units

RegAgmt CAU Units	1	Restricted Units	83
RegAgmt LIH Units	82	Common Area Units	0
RegAgmt Market Units	0	Market Units	0
ResidentialBldgs	7	Total Units	83
Total Number of Assets	7		

▼ Map

▼ Description

Description	
TaxParcelID	35184.0912, 35184.0913, 35184.0914
LegalDescription	Lot 16, Lot 17, and Lot 18, Block 5, Havermale's Addition, according to the plat thereof recorded in Volume "A" of Plats, Page 22, records of Spokane County, Washington. Situate in the City of Spokane, County of Spokane, State of Washington.

Creating a new Asset

An Asset is usually a low income housing building, but Assets in HomeBase are used to describe anything that is funded by one of the Commission’s programs. Create new Assets by navigating to the Site record

Washington State Housing Finance Commission

where you would like this Asset to be represented. Note that you cannot create an Asset without an existing parent Site. Scroll down below the map to the “Assets” related list and click on “New Asset”.

Assets										
Action	Asset Name	Type	BIN	Address 1	Address 2	City	RegAgmt LIH Units	RegAgmt CAU Units	RegAgmt Market Units	Total Units
Edit Del	A-8200	Residential Building	WA-13-00188	242 W. Riverside	Floor 8	Spokane	10	1	0	11
Edit Del	A-8201	Residential Building	WA-13-00339	242 W. Riverside	Floor 7	Spokane	12	0	0	12
Edit Del	A-8202	Residential Building	WA-13-00340	242 W. Riverside	Floor 6	Spokane	12	0	0	12
Edit Del	A-8203	Residential Building	WA-13-00341	242 W. Riverside	Floor 5	Spokane	12	0	0	12
Edit Del	A-8204	Residential Building	WA-13-00342	242 W. Riverside	Floor 4	Spokane	12	0	0	12
Edit Del	A-8205	Residential Building	WA-13-00343	242 W. Riverside	Floor 3	Spokane	12	0	0	12
Edit Del	A-8206	Residential Building	WA-13-00344	242 W. Riverside	Floor 2	Spokane	12	0	0	12

If this is a Tax Credit Project, indicate the BIN, select the appropriate Type. If it is not a Residential Building, indicate details in the Asset Description field. Fill in the Address 1, City, State and Zip fields, click Save. When you create a new Asset and add or edit the Location information, automation in the background will update the County, the Congressional District and the Legislative District for the Asset. You can click on the County field, it is a hyperlink to a page for that County with lists of Accounts and Projects that are in that County.

Enter the square footage if you have it, select a Type, indicate the Regulatory Agreement unit set-asides in the Regulatory Agreement section. HomeBase Asset Type choices are: Residential Building, Equipment, Facility, Agricultural Land, Energy Efficiency Program, Land, Common Area Building, Manufactured Housing Community.

eightCloud Setup Help & Training HomeBase

Home Chatter Accounts Contacts Reports Dashboards Projects Fundings Assets Bond Issues Campaigns Content Cases Test Scripts

Asset Edit

New Asset

[Help for this Page](#)

Asset Edit
Save Save & New Cancel

Information ! = Required Information

BIN	<input style="width: 95%;" type="text"/>	Site	<input style="width: 95%;" type="text" value="SITE-02036"/>
Transitional Flag	<input type="checkbox"/>	8609 Project Group	<input type="text" value="--None--"/>
Type	<input type="text" value="Residential Building"/>		
Nonprofit Facilities Type	<input type="text" value="--None--"/>		
Acquisition PIS Date	<input type="text" value="[6/12/2016]"/>		
NC Rehab PIS Date	<input type="text" value="[6/12/2016]"/>		

Asset Description

Location

Address 1	<input style="width: 95%;" type="text"/>	County	<input style="width: 95%;" type="text"/>
Address 2	<input style="width: 95%;" type="text"/>	Congressional District	<input type="text" value="--None--"/>
City	<input style="width: 95%;" type="text"/>	Legislative District	<input type="text" value="--None--"/>
State	<input style="width: 95%;" type="text"/>		
Zip	<input style="width: 95%;" type="text"/>		

Description

Sq Feet	<input style="width: 95%;" type="text"/>	Sales Price	<input style="width: 95%;" type="text"/>
ProjectAutoNumber	<input style="width: 95%;" type="text"/>	Improve Efficiency	<input style="width: 95%;" type="text"/>

Regulatory Agreement

RegAgmt Market Units	<input style="width: 95%;" type="text" value="0"/>	BuildingKey	<input style="width: 95%;" type="text"/>
RegAgmt LIH Units	<input style="width: 95%;" type="text"/>	BuildingLIHFloorPct	<input style="width: 95%;" type="text"/>
RegAgmt CAU Units	<input style="width: 95%;" type="text"/>	BuildingLIHUnitPct	<input style="width: 95%;" type="text"/>

Click on Save to save this Asset. Note that the Asset page view shows more information than the edit screen, the edit screen only shows user-editable fields:

Washington State Housing Finance Commission

[Units \(10+\)](#) |
 [Asset Fundings \(1\)](#) |
 [8809's \(2\)](#) |
 [Non-Compliance Events \(0\)](#) |
 [Open Activities \(0\)](#) |
 [Activity History \(0\)](#) |
 [Notes & Attachments \(0\)](#)

Asset Detail

[Edit](#) |
 [Delete](#) |
 [Clone](#)

Asset Name	A-8201	Project	The Delaney
BIN	WA-13-00339	Project Current OID	13-05
Transitional Flag	<input type="checkbox"/>	Site	SITE-02036
Type	Residential Building	Site Description	
Nonprofit Facilities Type		Restricted Units	12
Acquisition PIS Date	8/8/2013	Market Units	0
NC Rehab PIS Date	12/23/2013	Common Area Units	0
		Total Units	12
AssetAutoNumber	8272	8609 Project Group	

Financial Information

Bond Amount Rollup	0	First Building PIS Date	12/23/2013
Tax Crdt Amount Rollup	\$89,404.00	Last Building PIS Date	12/23/2013

Asset Description

Asset Description

Location

Address 1	242 W. Riverside	County	Spokane
Address 2	Floor 7	Congressional District	5
City	Spokane	Legislative District	3
State	WA		
Zip	99201		

Map



Description

Sq Feet		Sales Price	
ProjectAutoNumber	2,025	Improve Efficiency	

Regulatory Agreement

RegAgmt Market Units	0	BuildingLIHFloorPct	1.0%
RegAgmt LIH Units	12	Building LIH InitPct	1.0%

Data in the Financial Information section are formulas that roll up values from the related Bonds and Tax Credits. The First Building and Last Building PIS Dates are rolled up automatically from the Asset Funding record that is associated to a Funding with a Funding Status of Active.

Adding Units

A User can add new Units to an Asset by scrolling to the Units related list and clicking on the “New Unit” button.

Units New Unit						
Action	Unit Name	Unit Nbr	# BDRMS	Square Feet	Unit Type	Unit Comments
Edit Del	UNIT-066696	701			Restricted	
Edit Del	UNIT-066697	702			Restricted	
Edit Del	UNIT-066698	703			Restricted	
Edit Del	UNIT-066699	704			Restricted	
Edit Del	UNIT-066700	705			Restricted	
Edit Del	UNIT-066701	706			Restricted	
Edit Del	UNIT-066702	707			Restricted	
Edit Del	UNIT-066703	708			Restricted	
Edit Del	UNIT-066704	709			Restricted	
Edit Del	UNIT-066705	710			Restricted	

[Show 2 more »](#) | [Go to list \(12\) »](#)

More likely however, the Project Management team will send an Excel file of Unit numbers and configurations for the Project. A Unit record requires a Unit Type, “Market”, “Common Area”, and “Restricted” are the choices. If the number of Bedrooms/unit configuration is known, include it with “Studio” for a studio unit and a 1, a 2, 3, 4 or a 5 for the number of bedrooms. On the Asset page, use either the AssetAutoNumber attribute or the AssetID18 attribute to refer to the parent Asset in your upsert of Units. The HomeBase System Administrator can take this Excel file of the Units for each Asset and import them.

Associating an Asset to a Funding

An Asset Funding describes the details of a financing event related to an Asset. To create a new Asset Funding, click on the “New Asset Funding” button on the related list on the Funding page. First navigate over to the Project’s Site or Sites and make a note of the Asset number(s). Then navigate to the Funding record, scroll down to the Asset Funding related list and click on “New Asset Funding”.

Asset Fundings New Asset Funding							
Action	Asset Name	BIN Number	Categorization of Units	Acquisition PIS Date	NC Rehab PIS Date	Address 1	Address 2
Edit Del	A:21571					SWC of Southridge Blvd & Hildebrand Rd	

Type in the name of one of the Assets, click on the magnifying glass and select the record. The Categorization of Units field is required, other fields include PIS date fields, one for Acquisitions and another for New Construction/Rehab. Also, include the regulatory requirement set-asides here, Reg Agmt CAU Units, Reg Agmt LIH Units, Reg Agmt Market Units. Include the Allocation amount if applicable, and check the boxes for Preservation and Rehab if relevant.

Washington State Housing Finance Commission

The Asset Funding object is very important to the Commission. It represents the Funding of an Asset. This is the core activity engaged in by the Multi-Family Housing and AMC Divisions. Everything else around it describes the details. This object describes what the Commission does, finance low-income housing in Washington State and can be used to report on funding activities.

Associating a Bond Issue to a Funding

On Projects that have Bonds associated with them, there is a related list for showing the relationship between a Funding and a Bond Issue. To create a new Bond Issue Funding record, from a Bond Project (or a 4% Tax Credit Project), scroll down to the Bond Issue Funding related list and click “New Bond Issue Funding”.

Bond Issue Fundings							
Action	Bond Issue Name	Bond Reference Nbr	Status	Tax-Exempt Amount	Taxable Amount	Term Length	Bond Issue Funding: Name
Edit Del	2001 Vintage at Vancouver	234.00	Matured	\$7,725,000.00	\$2,525,000.00	30	BIF-001475
Edit Del	2006 Vintage at Vancouver Refunding	361.00	Issued	\$7,725,000.00	\$1,175,000.00	30	BIF-001476

Type the name of the Bond Issue in the field and click on the magnifying glass to find the relevant Bond Issue. Indicate the Term Length if available, then click Save.

Bond Issue Funding Edit Help for this Page

New Bond Issue Funding

Bond Issue Funding Edit Save Save & New Cancel

Information ! = Required Information

Bond Issue Term Length

Funding

Save Save & New Cancel

Creating a new Calc Sheet

A Calc Sheet is a custom application built in to HomeBase that is used for stack ranking applications for IRS Low Income Housing Tax Credits. The Calc Sheet also models the long-term financial viability of the proposed Project and is used to allocate Tax Credit amounts to a Project's buildings and issuing the IRS Form 8609 for each allocation.

Each year, there are updates to several variables that are key to all Calc Sheets for the funding year. HomeBase stores these attributes in a custom object called Calc Sheet - Configurations. The HomeBase System Administrator will update these values once the Commission is ready to begin processing Tax Credit applications for the new year. This screenshot shows the Calc Sheet Configurations page. Note that this is an object with one record. To update the values, edit the object and click Save. New Calc Sheets all will reference these attributes when they're created.

HomeBASE Search eightCloud Setup

Home Chatter Accounts Contacts Reports Dashboards Projects Fundings Assets Bond Issues Campaigns Content Cases Test Scripts

Calc Sheet - Configuration **CSC-0001** Edit L

[Back to List: Custom Object Definitions](#)

Calc Sheet - Configuration Detail Edit Delete Clone

▼ Configurations

Application Year	2,016	CY Available Per Capita Credit	\$16,850,325.00
CY Per Applicant Factor	10%	Minimum Rehab Required	\$40,000.00
KingCoMax Value	20,957.00	Donation Amount Threshold	\$10,000.00
NoKingCo Value	16,153.00		

▼ Appropriate Unit Costs

Appropriate KingCo Studio	\$237,510.00	Appropriate BoS Studio	\$160,380.00
Appropriate KingCo 1Bdrm	\$274,890.00	Appropriate BoS 1Bdrm	\$180,576.00
Appropriate KingCo 2 Bdrm	\$292,110.00	Appropriate BoS 2Bdrm	\$204,682.00
Appropriate KingCo 3Bdrm	\$327,600.00	Appropriate BoS 3Bdrm	\$265,864.00
Appropriate KingCo 4Bdrm	\$360,880.00	Appropriate BoS 4Bdrm	\$292,561.00
Appropriate Metro Studio	\$221,130.00	Appropriate PierceSno Studio	\$228,574.00
Appropriate Metro 1Bdrm	\$249,480.00	Appropriate PierceSno 1Bdrm	\$266,643.00
Appropriate Metro 2Bdrm	\$273,000.00	Appropriate PierceSno 2Bdrm	\$282,377.00
Appropriate Metro 3Bdrm	\$315,000.00	Appropriate PierceSno 3Bdrm	\$317,772.00
Appropriate Metro 4Bdrm	\$347,000.00	Appropriate PierceSno 4Bdrm	\$350,054.00

▼ Information

Calc Sheet - Configuration Name CSC-0001 Owner eightCloud [Change]

Washington State Housing Finance Commission

To create a new Calc Sheet, either clone an existing Calc Sheet version by first opening that Calc Sheet and then clicking on the Clone button from within the Calc Sheet, or click on the New Calc Sheet button on the Calc Sheet related list on any Tax Credit Funding page. If you create the new Calc Sheet by cloning a previous version, be sure to update the Version Name field on the first page of the Calc Sheet. A validation rule prevents the User from creating more than one of any Version Name except for Drafts. A User can create as many Draft Versions as they want, but only one Final Credit Version and only one MTR Version.

LIHTC Budget

The LIHTC Budget page shows eligible basis details for the Project broken out by Acquisition costs and New Construction/Rehab costs. Details from this page are then used in calculations and validations on the LIHTC Calculation and the Limits pages of the Calc Sheet.

R E S I D E N T I A L			
Total Residential Project Cost	Eligible Basis		
	Acquisition	New Construction/ Rehab	
Acquisition Costs:			
Land	270,000.00		
Existing Structures	740,000.00	740,000.00	
Liens			
Closing, Title and Recording Costs	40,012.00	29,316.00	
Extension payment			
SUBTOTAL	1050012.00	769316.00	0.00
Construction:			
Demolition	133,087.00		133,087.00
New Building			
Rehabilitation	3,659,774.00		3,659,774.00
Contractor Profit	210,065.00		210,065.00
Contractor Overhead	82,697.00		82,697.00

LIHTC Calculation

The LIHTC Calculation page uses the eligible basis numbers from the LIHTC Budget page to calculate various key numbers, the end result being a Final Credit Amount and the Qualified Basis. Note that user entry fields are shaded green on this page. The Final Credit Amount is the lesser of four different

Washington State Housing Finance Commission

calculations: Total Maximum Annual Credit Amount Allowable based on Qualified Basis (Acquisition plus New Construction/Rehab), Maximum Annual Credit Amount based on Equity Gap, Maximum Annual Credit based on Credit Per Low-Income Housing Unit, and the RAC or Comfort Letter Credit Amount. 9% Tax Credit Projects are subject to a fifth calculation, Maximum Annual Credit Per Project.

	Acquisition	Rehab/New Construction
Total Eligible Basis	\$785,801	\$6,161,752
Less Federal Grants and/or below-market Federal Loans		
Less non-qualified, non-recourse financing		
Less costs of non-qualifying Units of higher quality or excess costs of non-qualifying Units		
Less Historic Rehabilitation Tax Credit (Residential Portion only)		-1,102,352.00
Adjusted Eligible Basis	\$785,801	\$5,059,400
Adjusted Eligible Basis	\$785,801	\$5,059,400
* 130% Eligible Basis Boost (100% or 130%)	100%	130%
Manual Basis Boost		
* Applicable Fraction (lesser of Project's Unit Fraction or Floor Space Fraction)	100.00%	100.00%
Qualified Basis	\$785,801	\$6,577,220
Qualified Basis	\$785,801	\$6,577,220

Limits

The Limits page ensures that various funding limits are not exceeded. Tests calculated are: Maximum Credit Per Applicant, Maximum Development Cost per Housing Unit, Maximum Developer Fee, Maximum Contractor's Profit and Overhead, Maximum Contingency, Tax-Exempt Bond 50% Test, Donation Amount Calculation, Project Age (for Rehabs), Minimum Rehab Threshold, and Related Party Rehab Developer Fee. Note that user entry fields are shaded green on this page.

For the Maximum Development Cost per Housing Unit calculation, the analyst enters the number of units for each bedroom configuration and selects the appropriate state limit using the "Which limit is this project subject to?" dropdown menu. Choices are King/Seattle, Pierce/Snohomish, Metro, and Balance of State. Appropriate Cost/Unit Limits for the entire Project are then calculated using these limits and the number of each type of Unit.

Washington State Housing Finance Commission

H HOMEBASE

Search

Home Chatter Accounts Contacts Reports Dashboards Projects Fundings Assets Bond Issues Campaigns Co

LIHTC Budget
LIHTC Calculation
Limits
Rents
Operating Pro Forma
Final Credit

Save Calc
Save & Exit

Funding Name:
Analyst:
Version Name:
Version

Limits Notes:

Final Credit Amount	\$610,340
Maximum Credit Per Applicant	
Current Year Available Per Capita Credit Amount	<input style="width: 80px;" type="text"/>
*15%	15%
Maximum Annual Credit Per Applicant	<input style="width: 80px;" type="text" value="\$0"/>
This Project's Credit Amount	<input style="width: 80px;" type="text" value="\$610,340"/>
2nd Project's Credit Amount	<input style="width: 80px;" type="text" value="0.00"/>
Total Proposed Credit Amount	<input style="width: 80px;" type="text" value="\$610,340"/>

APPROVED?
NO

Maximum Development Cost per Housing Unit

Rents

The Rents page shows rental income potential for the Project broken out by unit size and income levels served. The Gross Rental Income broken out and totaled here is automatically populated in the Rents section of the Operating ProForma page. Note that user entry fields are shaded green on this page.

The analyst fills in one row for each unit configuration and low-income set-aside included in the proposed Project.

Washington State Housing Finance Commission

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Home Chatter Accounts Contacts Reports Dashboards Projects Fundings Assets Bond Issues Campaigns Content Cases Test Scripts Reports Tracking +

LIHTC Budget
LIHTC Calculation
Limits
Rents
Operating Pro Forma
Final Credit

Save Calc
Save & Exit

Funding Name: Analyst: Version Name: Version Notes:

Rents Notes:

Unit Mix			Monthly Rents						Pro Forma	
# Bedrooms	% Median Income	# Units	Application Year Maximum TC Rents	Utility Allowance	Max TC Rents less Utility Allowance(F)	Achievable Restricted Rents from Mkt Study(G)	Market Rent from Mkt Study	% Difference bwn Achievable Rents and Market	Max Achievable Monthly Rents (Lesser of F or G)	Gross Annual Rental income

Operating ProForma

The Operating Proforma page details annual rents and other income sources vs expenses, including debt service and is used to model the financial viability of the Project over 15 years. The Annual Gross Rental Income number comes over automatically from the Rents page. For each Expense item, the user enters numbers in the left column, indicating the current year values. The page automatically projects these numbers out 15 years using a user-entry inflation rate selector. The inflation rate selector can be used to model different economic scenarios to ensure long-term project financial viability. There are two inflation rate selectors, one for Rents, another for Expenses. There is also a selector that allows the user to enter an assumed vacancy rate that automatically adjusts the Total Residential Income to calculate the Effective Gross Income amount. The sum of all Revenue, minus the sum of all Expenses and Debt Service results in a Net Cash Flow number for each year.

Washington State Housing Finance Commission

H HOMEBASE
 Search
eightCloud ▼ Setup

Home Chatter Accounts Contacts Reports Dashboards Projects Fundings Assets Bond Issues Campaigns Content Cases Test Scripts

LIHTC Budget LIHTC Calculation Limits Rents Operating Pro Forma Final Credit

Save Calc Save & Exit

Funding Name: Analyst: Version Name: Version Notes:

Operating Pro Forma Notes:

REVENUES

Residential Income	inflation factor	Year 1	Year 2	Year 3	Year 4	Year 5
Annual Gross Rental Income	0.000%	\$0	\$0	\$0	\$0	\$0
Other		0.00	0.00	0.00	0.00	0.00
Other		0.00	0.00	0.00	0.00	0.00
Total Residential Income	inflation factor	\$0	\$0	\$0	\$0	\$0
Less Annual Residential Vacancy	7.000%	\$0	\$0	\$0	\$0	\$0
EFFECTIVE GROSS INCOME (EGI)		\$0	\$0	\$0	\$0	\$0

EXPENSES

Operating Expenses	inflation factor	Cost/Unit(Y1)	Year 1	Year 2	Year 3	Year 4	Year 5
Management - On-site		\$0	0.00	\$0	\$0	\$0	\$0
Management - Off-site		\$0	0.00	\$0	\$0	\$0	\$0

Under Debt Service, there are two rows with special functionality. For debt service with a fixed payment for 15+ years, enter the Year 1 number into the blue cell and it will automatically copy that value out for the full 15 years. For shorter-term loans and for variable rate loans, enter the Debt expense manually for each year in one of the rows with green cells.

Washington State Housing Finance Commission

DEBT SERVICE					
HARD DEBT		Year 1	Year 2	Year 3	Year 4
Loan Amount	\$0	\$0	\$0	\$0	\$0
	\$0	\$0	\$0	\$0	\$0
	\$0	\$0	\$0	\$0	\$0
	\$0	\$0	\$0	\$0	\$0
	\$0	\$0	\$0	\$0	\$0
	\$0	\$0	\$0	\$0	\$0
TOTAL HARD DEBT SERVICE		\$0	\$0	\$0	\$0
Gross Cash Flow		\$0	\$0	\$0	\$0
Debt Coverage Ratio (Hard Debt)		0	0	0	0
SOFT DEBT		Year 1	Year 2	Year 3	Year 4
Loan Amount	\$0	\$0	\$0	\$0	\$0
	\$0	\$0	\$0	\$0	\$0
	\$0	\$0	\$0	\$0	\$0
	\$0	\$0	\$0	\$0	\$0
	\$0	\$0	\$0	\$0	\$0
TOTAL SOFT DEBT SERVICE		\$0	\$0	\$0	\$0
Overall Debt Coverage Ratio		0	0	0	0
Net Cash Flow		\$0	\$0	\$0	\$0

Final Credit

The Final Credit page summarizes the calculations from the previous pages. It also has cells for allocating Tax Credit dollars to individual buildings or Assets. The dollars are allocated to each building and an adjustment factor (the Adjustment to Credit and Eligible Basis) is used to ensure that every dollar of the Final Credit Amount is dispersed to the buildings. A special checkbox has been added to easily override this adjustment. The numbers in the Final Building by Building Allocation section are then used to generate IRS Form 8609s.

Washington State Housing Finance Commission

BUILDING BY BUILDING ALLOCATION - APPLICANT CPA REPORT									
BIN NUMBER	BLDG ADDRESS	Adjusted Eligible Basis	QCT/DDA (yes or no)	Applicable Fraction	Qual. Basis	Credit %	Credit	PIS Date	Tax Credit Type
			--None--		\$0.00	%	\$0.00		--None--
			--None--		\$0.00	%	\$0.00		--None--
			--None--		\$0.00	%	\$0.00		--None--
			--None--		\$0.00	%	\$0.00		--None--
			--None--		\$0.00	%	\$0.00		--None--
			--None--		\$0.00	%	\$0.00		--None--
			--None--		\$0.00	%	\$0.00		--None--
			--None--		\$0.00	%	\$0.00		--None--
			--None--		\$0.00	%	\$0.00		--None--
Add[+]									
TOTAL			\$0		\$0.00		\$0.00		

ADJUSTMENT TO CREDIT and ELIGIBLE BASIS FOR CARRYOVER ALLOCATION and EQUITY GAP LIMIT(S)	
0	
<input type="checkbox"/>	Set adjustment to 1

FINAL BUILDING BY BUILDING ALLOCATION - COMMISSION/ADJUSTED				
BIN NUMBER	BLDG ADDRESS	COMMISSION CREDIT AMOUNT	Credit %	COMMISSION ADJUSTED QUALIFIED BASIS
		\$0	0%	\$0
		\$0	0%	\$0
		\$0	0%	\$0
		\$0	0%	\$0
		\$0	0%	\$0
		\$0	0%	\$0
		\$0	0%	\$0
		\$0	0%	\$0
		\$0	0%	\$0
TOTAL		\$0.00		\$0.00

Creating 8609s

IRS Form 8609s can be generated for Tax Credit Fundings by updating the Building by Building funding details on the Final Credit page of a FINAL Version Calc Sheet and then navigating to the Funding object and clicking on the "Create/Update 8609(s)" custom button. This button is visible and clickable by other Commission employees, but it will display an error to any User who is not from the Multi-Family Housing group (has MFHC user profile) or a System Administrator. The custom button triggers functionality that automatically updates and/or creates 8609 records for the current Funding to match what appears in the Building by Building section of the Final Credit sheet of the FINAL Version Calc Sheet. This functionality is restricted only to users from the Multi-Family group. The user is prompted with an Are you sure dialog box that they must agree to before the existing 8609 records will be updated. The IRS 8609 forms are then printed out using Conga.

◀ Back to List: Custom Object Definitions

[LH Set Asides](#) | [Special Populations](#) | [Points](#) | [Asset Fundings](#) | [Funding Contact Roles](#) | [Open Activities](#) | [Activity History](#) | [Notes & Attachments](#) | [Funding Documents](#) | [Billing Events](#) | [Calc Sheets](#) | [8609's](#) | [Funding Sources](#) | [Funding History](#)

Funding Detail Edit Delete Clone MHCF 9% Conga Merge Create/Update 8609(s)

Funding Name	The Delaney	Project	The Delaney
OID	13-05	Tax Credit Analyst	Mary Gustavson
OID Signature Date		Program Type	9% Tax Credits
County	Spokane	Program Sub Type	
First Building PIS Date	11/21/2013	Funding Status	Active
Last Building PIS Date	11/12/2014	Phase	
Sponsor	Catholic Charities of Spokane	Count of Assets	7
Ownership Entity	The Delaney Group LLC		
Allocation			

▼ Development Milestones

Application Date	1/10/2013	RAC Approved Date	
Application Year	2013	RAC Emailed to Contact	

Washington State Housing Finance Commission

The 8609 object itself is a bridge or junction between an Asset and a Funding. It represents a funding event for Tax Credit funds to a Project. Note that each Asset in a Project can have two 8609s, one for Acquisition and another for New Construction/Rehabilitation.

Action	8609: 8609 Name	BIN	Tax Credit Type	Max Basis	Max Credit Amt	Max Credit Percent	Address 1
Edit Del	8609-08220	WA-13-00188	Acquisition	\$94,075.00	\$3,048.00	3.24	242 W. Riverside
Edit Del	8609-08221	WA-13-00339	Acquisition	\$113,788.00	\$3,687.00	3.24	242 W. Riverside
Edit Del	8609-08222	WA-13-00340	Acquisition	\$113,788.00	\$3,687.00	3.24	242 W. Riverside
Edit Del	8609-08223	WA-13-00341	Acquisition	\$113,788.00	\$3,687.00	3.24	242 W. Riverside
Edit Del	8609-08224	WA-13-00342	Acquisition	\$113,788.00	\$3,687.00	3.24	242 W. Riverside
Edit Del	8609-08225	WA-13-00343	Acquisition	\$113,788.00	\$3,687.00	3.24	242 W. Riverside
Edit Del	8609-08226	WA-13-00344	Acquisition	\$113,788.00	\$3,687.00	3.24	242 W. Riverside
Edit Del	8609-08227	WA-13-00188	Rehabilitation - w/o Federal Subsidies	\$787,425.00	\$70,868.00	9.00	242 W. Riverside
Edit Del	8609-08228	WA-13-00339	Rehabilitation - w/o Federal Subsidies	\$952,413.00	\$85,717.00	9.00	242 W. Riverside
Edit Del	8609-08229	WA-13-00340	Rehabilitation - w/o Federal Subsidies	\$952,413.00	\$85,717.00	9.00	242 W. Riverside

Show 4 more » | [Go to list \(14\)](#)

The screenshot above shows the related list for 8609s on the Project page.

Creating a new Serial Number

WSHFC Financing projects (Fundings) and board resolutions each require a serialized number for indelibly recording an identifier for that Funding or Resolution. There are two major types of Serial Numbers, BINs and OIDs. HomeBase provides a convenient way for certain users to create and modify these Serial Numbers. Access to this functionality is granted to an individual, not to any role or profile using the “Manage Serial Numbers” custom Permission Set. This Permission Set grants Read, Create, Edit and View All permissions to Serial Numbers. Note that it DOES NOT grant anyone privileges to delete a Serial Number. A second Permission Set is required to delete a Serial Number from HomeBase.

Serial Number
WSHFC-0014007

[Edit Layout](#)

Serial Number Detail [Edit](#) [Delete](#) [Clone](#)

Serial Number Name	WSHFC-0014007	Owner	eightCloud [Change]
Type	BIN	Funding	
Date Issued	5/22/2015	Program	
Year	2015	Program Sub-Type	
Number	WA-15-00237	Record Type	BIN [Change]
Description	15-17		
Comments	Site (1) Alderwood Manor / Alder Hill - Warden		
Created By	eightCloud , 5/22/2015 3:52 PM	Last Modified By	eightCloud , 5/22/2015 3:52 PM

[Edit](#) [Delete](#) [Clone](#)

To create a new Serial Number, a user with the Manage Serial Numbers permission will navigate to the Serial Numbers tab (click on the “+” sign at the top right side of any Salesforce page), then click “New”. The user is prompted to select which type of Serial Number they want to create, a BIN or an OID. Board Resolutions are created as OIDs.

Washington State Housing Finance Commission

Because Serial Numbers are intended to be indelible, access to the object and its records is tightly restricted and no one can delete a Serial Number record except the System Administrator.

Handoff a Project to AMC

As a Funding progresses through the Financing Closed Status, clear communication is required with the AMC division so they can set up the appropriate Compliance regime for the Project based on the Funding details and the details contained in the regulatory agreement and/or in any previous regulatory agreement.

Managing Multi-Family Reports

There is a reports folder reserved for reports for the Multi-Family group, “Multifamily Reports”. Any user from the Multi-Family group can view and edit all reports in this folder. Additionally, there is a folder for “Multifamily Report Templates”. Users from the Multi-family group can view the templates in this folder. The purpose of the templates folder is to eliminate some of the confusion with the multitude of report types.

Asset Management and Compliance Group (AMC)

The Asset Management and Compliance Group is focused on monitoring low-income housing facilities that have been financed by one of the Commission’s Funding programs and are subject to a regulatory agreement.

Adding a Project to AMC Compliance

If a Project is completely new to the Commission, the Multi-Family Housing group MFH will create a new Project as the parent of the Funding application. Projects progress from In Development Status to Financing Closed Status. Once a Project enters Financing Closed Status, the AMC group must evaluate any regulatory agreements and set up a monitoring program for the Project.

If a new Funding application is being processed by the Commission for a Project that is already subject to Regulatory monitoring by the Commission, the AMC group must manage the transition from one Regulatory Agreement to the new one. Compliance with any lingering regulations must also be monitored. The HomeBase design gives the AMC group tools for managing these transitions.

Post 15-Year Tax Credit Compliance

When Tax Credit Projects reach the milestone of 15 years after the Funding date, they become eligible for reduced compliance regimens. HomeBase functionality automatically adjusts the on-site inspection requirements for Projects with an approved Post 15 Year status.

Refinancing

When a Project applies for additional funds from the Commission, a new Funding record is created to represent the new application. Compliance Monitoring on the Project must continue from one Regulatory Agreement to the new one. The HomeBase data model accommodates this situation by allowing both Fundings to be associated to the same Assets and housing Units.

Project Released – end of Regulatory Agreement

When all requirements of all Regulatory Agreements are completed, a Project can be set to a Status of “Released”. A validation rule on the Project object prevents edits to the Project once it is set to Released. This rule can only be overridden by the System Administrator.

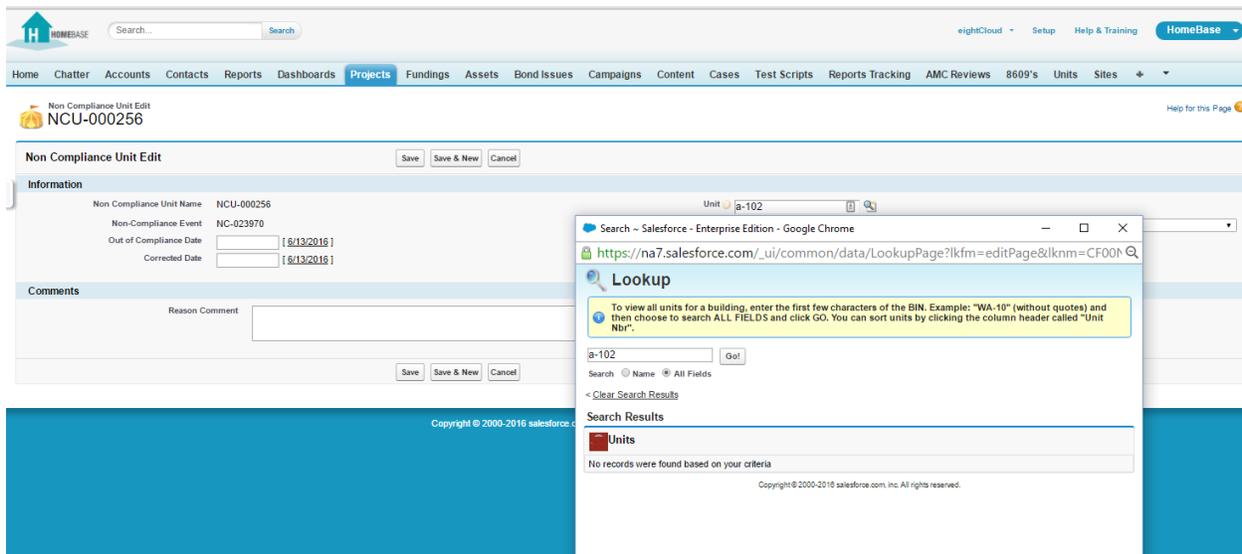
Reporting 8823 events to the IRS

To report an 8823 Non-Compliance to the IRS, create a new Non-Compliance Event record with the type IRS 8823. First, on the Project page, scroll down to the Non-Compliance Event related list. Click on the “New Non-Compliance Event” button. If you want to create a Non-Compliance Event for the State of WA, choose “WA State” in the dropdown menu.

Non-Compliance Events		New Non-Compliance Event		Non-Compliance Events Help ?			
Action	Compliance Event Name	BIN	Event Year	Date Sent	Status	Legacy Status	Record Type
Edit Del	NIC-023946	WA-06-00397	2014	3/29/2016	Corrected	Corrected	IRS 8823
Edit Del	NIC-023947	WA-06-00398	2014	3/29/2016	Corrected	Corrected	IRS 8823

The Date Sent field defaults to the current date. Complete the Event Year field by entering “1/1/20xx” indicating January 1 of the current year. Enter the first several letters of the Portfolio Analyst who is filing this report. Click Save. After you save the Event, it is easier to add the Asset or building that you are filing the report for. Click Edit, then click on the magnifying glass next to the Asset field and you will see a list of Assets that are attached to this Project. Select the relevant Asset and click Save.

Washington State Housing Finance Commission



Click Save and then click on the Non-Compliance Event link at the top of the page to return to the Non-Compliance Event page. Note that the corresponding checkbox is now checked under the Summary section. The box on the left will remain checked if there are any Non-Compliance Units attached to the Event that cite that Code Description. When the last Non-Compliance Unit with that Code Description is listed with a Compliance Date, the corresponding checkbox on the right side of the Summary section is checked to indicate Non-Compliance Correction.

Washington State Housing Finance Commission

▼ SUMMARY		
11a - OOC Household Income above	<input checked="" type="checkbox"/>	11a NCC <input type="checkbox"/>
11b - OOC Owner failed tenant income cert	<input type="checkbox"/>	11b NCC <input type="checkbox"/>
11c - OOC Violations of UPCS	<input type="checkbox"/>	11c NCC <input type="checkbox"/>
11d - OOC Owner failed annual certs	<input type="checkbox"/>	11d NCC <input type="checkbox"/>
11e - OOC Changes in EB or AP	<input type="checkbox"/>	11e NCC <input type="checkbox"/>
11f - OOC Project failed min setback	<input type="checkbox"/>	11f NCC <input type="checkbox"/>
11g - OOC Gross rents exceed	<input type="checkbox"/>	11g NCC <input type="checkbox"/>
11h - OOC Project not available	<input type="checkbox"/>	11h NCC <input type="checkbox"/>
11i - OOC Violation Available Unit Rule	<input type="checkbox"/>	11i NCC <input type="checkbox"/>
11j - OOC Violation Vacant Unit Rule	<input type="checkbox"/>	11j NCC <input type="checkbox"/>
11k - OOC Owner failed ext use agmt	<input type="checkbox"/>	11k NCC <input type="checkbox"/>
11l - OOC LIH Unit Occupied by Students	<input type="checkbox"/>	11l NCC <input type="checkbox"/>
11m - OOC Utility Allowance	<input type="checkbox"/>	11m NCC <input type="checkbox"/>
11n - OOC Monitoring Reviews	<input type="checkbox"/>	11n NCC <input type="checkbox"/>
11o - OOC LIH Units used as Transient	<input type="checkbox"/>	11o NCC <input type="checkbox"/>
11p - OOC Building no longer Section 42	<input type="checkbox"/>	
11q - OOC Other Noncompliance Issues	<input type="checkbox"/>	11q NCC <input type="checkbox"/>

Requesting Reports

HomeBase custom-built functionality facilitates requesting annual reports from Project Owners. A section of the Project page layout entitled “Reporting Requirements” contains a series of 16 checkboxes that are used for indicating which reports to request/require.

▼ Reporting Requirements		
10-90 Quarterly Report	<input type="checkbox"/>	Annual Tax Credit Report <input checked="" type="checkbox"/>
Acq/Rehab Report	<input type="checkbox"/>	Farm worker Move-in Report <input type="checkbox"/>
Annual Bond Report	<input type="checkbox"/>	Homeless/Transitional Report <input type="checkbox"/>
Annual Bond Recertification	<input type="checkbox"/>	UA-Annual Adjustment Review <input type="checkbox"/>
Affirmative Marketing Report	<input type="checkbox"/>	IRS Form 8609, 8609A, 8586 <input checked="" type="checkbox"/>
8703 Certification	<input type="checkbox"/>	Table 4 Income and Expense <input checked="" type="checkbox"/>
501(c)3 Nonprofit Certification	<input type="checkbox"/>	Asset Management Review <input type="checkbox"/>
Subsidy Contract Renewal	<input type="checkbox"/>	Annual RTC Report <input type="checkbox"/>

▼ System Information		
Project Alias	OID: 95-24R - Name: Catherine Johnson Court - Comments: From converted data. - Date: 3/7/2002	Owner Michael Soper [Change]
ProjectAutoNumber	257	Last Modified By eightCloud , 5/17/2016 4:58 PM
Created By	eightCloud , 11/18/2014 12:38 PM	

When a new AMC Review cycle is created using the AMC Review Generation tool, a record for each trackable report is created as part of the resulting AMC Review record.

Washington State Housing Finance Commission

AMC Review
AMC-011892
 < Back to List: Projects

Customize Page | Edit Layout | Printable v

[Reports Tracking \[1\]](#) |
 [AMC Review Units \[5\]](#) |
 [Open Activities \[0\]](#) |
 [Activity History \[0\]](#) |
 [Notes & Attachments \[0\]](#) |
 [AMC Review History \[10+\]](#)

AMC Review Detail

[Edit](#) |
 [Delete](#) |
 [Clone](#) |
 [AMC Review Letters](#)

AMC Review Name	AMC-011892	Inspector	
Project	Catherine Johnson Court	Inspection Agency	
Funding	Catherine Johnson Court	Units Reviewed	5
Project Current OID	95-24R	Scheduled Visit	5/7/2014
Review Type	Post 15 Year On-Site	Date Inspected	5/7/2014
Review Year	1/1/2013	Deficiency Letter Sent	
In Compliance	YES	Response Received	
Review Completed By		On-Site Issues Resolved	
Review Completed Date	10/16/2014	ARRA Review Completed	

On-Site Comments

On-Site Comments: COM did early
 Created By: [eightCloud](#), 1/24/2015 8:45 PM
 Last Modified By: [eightCloud](#), 6/23/2015 3:07 PM

[Edit](#) |
 [Delete](#) |
 [Clone](#) |
 [AMC Review Letters](#)

Reports Tracking

[New Report Tracking](#)

Action	Report Tracking Name	Report Name	Report Date	Status	Tracking Completed Date
Edit Del	RT-018546	Annual Tax Credit Report	12/31/2013	Review Completed	10/16/2014

AMC Review Units

[New AMC Review Unit](#)

Action	Review Unit Name	BIN	Building Address	Building Address 2	Unit Nbr	Compliance Review Unit Comment
Edit Del	RU-113818	WA-95-00162	6321 E 4th Avenue		25	
Edit Del	RU-113819	WA-95-00162	6321 E 4th Avenue		27	
Edit Del	RU-113822	WA-95-00162	6321 E 4th Avenue		29	
Edit Del	RU-113820	WA-95-00163	6321 E. 4th Avenue		11	

Report Tracking records can then be used to track the progress of each request. The screen shot below shows a request for an Annual Tax Credit Report for a Tax Credit Project. The record has a Status field that is updated automatically when the tracking dates below are filled out. Tracking dates include Requested Date, Received Date, Reviewed Date, Correction Due Date, Tracking Completed Date and Resident Packages Received Date. There is also a field for any Comments generated by the interaction with the Project Owner. Activities such as Tasks and Events can be used to track and follow up on any special efforts required to complete this Report and another section allows the addition of documents or detailed Notes.

Washington State Housing Finance Commission

Report Tracking
RT-018546

[Customize Page](#) | [Edit Layout](#) | [Print](#)

[Back to List: Projects](#)

[Open Activities \[0\]](#) | [Activity History \[0\]](#) | [Notes & Attachments \[0\]](#)

Report Tracking Detail

[Edit](#) [Delete](#) [Clone](#)

Project	Catherine Johnson Court	AMC Review	AMC-011892
Project Current OID	95-24R	Report Tracking Name	RT-018546
Report Name	Annual Tax Credit Report	ReportKey	26310
Status	Review Completed		
Report Date	12/31/2013		

▼ Dates

Requested Date	11/20/2013		
Received Date	1/31/2014	Resident Packages Received Date	5/22/2014
Reviewed Date	9/3/2014		
Correction Due Date	10/2/2014		
Tracking Completed Date	10/16/2014		

▼ Comments

Comments			
Created By	eightCloud , 4/13/2015 9:49 PM	Last Modified By	eightCloud , 5/26/2015 11:50 AM

[Edit](#) [Delete](#) [Clone](#)

Open Activities

[New Task](#) [New Event](#)

No records to display

Activity History

[Log a Call](#) [Mail Merge](#) [Send an Email](#)

No records to display

Notes & Attachments

[New Note](#) [Attach File](#)

Report requests that generate a “trackable” report are determined by a Custom Setting accessible by the System Administrator. Any report name on the list can be added to this Custom Setting to trigger a Report Tracking record when the AMC Review is generated.

The screenshot shows the Salesforce Admin console interface. The left sidebar contains navigation menus for Lightning Experience, Salesforce1 Quick Start, Force.com Home, and Administer. The main content area displays the 'Custom Setting Report Types' configuration page. It includes instructions on how to use the custom setting as a list or hierarchy. Below the instructions, there is a 'View: All' dropdown and a 'Create New View' link. A table lists existing report types with their names and edit/delete actions.

Action	Name
Edit Del	Annual Bond Report_c
Edit Del	Annual RTC Report_c
Edit Del	Annual Tax Credit Report_c
Edit Del	Asset Management Review_c
Edit Del	X8703_Certification_c

Washington State Housing Finance Commission

Generating Annual Reviews

HomeBase includes functionality for generating annual Project compliance reviews, including report tracking records, annual paper reviews and on-site physical inspections. This functionality includes random selection of Units using the IRS guidelines for Project inspections.

To generate reviews for the Commission’s entire portfolio, users can go to this URL.

https://c.na7.visual.force.com/apex/WSHFC_AMCReviewsPage

Users can also generate an Annual Review on a one-off basis by navigating to the AMC Reviews related list on the Project page and clicking on “Generate AMC Review”. There is another button there for “New AMC Review”, that should be used only in rare cases where you need to create something custom.

AMC Reviews									
Action	AMC Review Name	Review Type	Funding	Review Year	Inspector	Date Inspected	Review Completed Date	In Compliance	Units Reviewed
Edit Del	AMC-056069	On-Site Tax Credit Inspection	TEST Hopesource II Unit Picking	1/1/2015					10

Click on the “Generate AMC Review” button and you will see a new custom page. Enter the Review Year and the Requested Date for your review, click on the correct radio button for either Bond or Tax Credit, then click on the “Generate AMC Review” button.

AMC Reviews

Review Year:
 Requested Date:
 ComplianceType: Bond Tax Credit

Show entries

Sample Size	Review Type	OID	Project Name	First PIS Date	Compliance Type	1st year	Post 15	Recert Waiver	Do NOT create AMC review
No matching records found									

Showing 0 to 0 of 0 entries (filtered from 1 total entries)

HomeBase will automatically create the appropriate review type based on the last time the Project had an On-Site Physical inspection and whether it is eligible for Post 15 Year Inspection rules. It will also select Units from the Project’s Assets using the IRS guidelines.

Finally, the automation will create a Report Tracking record for each Report Type that is checked on the Project page and configured in the “Report Types” Custom Setting to generate Report Tracking records.

Washington State Housing Finance Commission

AMC Review
AMC-011892
[Back to List: Projects](#)

[Customize Page](#) | [Edit Layout](#) | [Printable V](#)

[Reports Tracking \[1\]](#) | [AMC Review Units \[5\]](#) | [Open Activities \[0\]](#) | [Activity History \[0\]](#) | [Notes & Attachments \[0\]](#) | [AMC Review History \[10+\]](#)

AMC Review Detail

[Edit](#) [Delete](#) [Clone](#) [AMC Review Letters](#)

AMC Review Name	AMC-011892	Inspector	
Project	Catherine Johnson Court	Inspection Agency	
Funding	Catherine Johnson Court	Units Reviewed	5
Project Current OID	95-24R	Scheduled Visit	5/7/2014
Review Type	Post 15 Year On-Site	Date Inspected	5/7/2014
Review Year	1/1/2013	Deficiency Letter Sent	
In Compliance	YES	Response Received	
Review Completed By		On-Site Issues Resolved	
Review Completed Date	10/16/2014	ARRA Review Completed	

On-Site Comments

On-Site Comments: COM did early
 Created By: [eightCloud](#), 1/24/2015 8:45 PM
 Last Modified By: [eightCloud](#), 6/23/2015 3:07 PM

[Edit](#) [Delete](#) [Clone](#) [AMC Review Letters](#)

Reports Tracking

[New Report Tracking](#)

Action	Report Tracking Name	Report Name	Report Date	Status	Tracking Completed Date
Edit Del	RT-018546	Annual Tax Credit Report	12/31/2013	Review Completed	10/16/2014

AMC Review Units

[New AMC Review Unit](#)

Action	Review Unit Name	BIN	Building Address	Building Address 2	Unit Nbr	Compliance Review Unit Comment
Edit Del	RU-113818	WA-95-00162	6321 E 4th Avenue		25	
Edit Del	RU-113819	WA-95-00162	6321 E 4th Avenue		27	
Edit Del	RU-113822	WA-95-00162	6321 E 4th Avenue		29	
Edit Del	RU-113820	WA-95-00163	6321 E. 4th Avenue		11	

There is a Salesforce Custom Setting for the System Administrator to change certain variables regarding the functionality of AMC Review creation call "AMC Review Settings". Below is a screenshot of the System Admin-configurable page.

The screenshot shows the Salesforce interface for the "AMC Review Settings Detail" page. The left sidebar contains navigation options like "Lightning Experience", "Salesforce1 Quick Start", "Force.com Home", and "Administer". The main content area displays the following settings:

- Name:** Initial Settings
- Inspection sample size:** 20
- Minimum number of units per project:** 5
- Number of years between inspections:** 3
- Post 15 year status sample size:** 10
- Project Statuses in scope for any review:** Active
- Review sample size:** 5
- BatchId:** NULL
- Testing:**
- BatchSize:** 100
- BatchCompletionAlertEmail:** admin@eightcloud.com

Washington State Housing Finance Commission

A second Custom Setting, “Report Types” is used to indicate which Report Types will generate a Report Tracking Record. To update the list, navigate to Custom Settings under Develop from the Setup page. Then click on Custom Settings, select “Report Types”, then click “Manage”.

The screenshot shows the Salesforce HomeBase interface. The top navigation bar includes 'Home', 'Chatter', 'Accounts', 'Contacts', 'Reports', 'Dashboards', 'Projects', 'Fundings', 'Assets', 'Bond Issues', 'Campaigns', 'Content', 'Cases', and 'Test Scripts'. The main content area is titled 'Custom Setting Report Types'. It contains instructions on how to manage custom settings and a table of existing report types.

Action	Name
Edit Del	Annual Bond Report_c
Edit Del	Annual RTC Report_c
Edit Del	Annual Tax Credit Report_c
Edit Del	Asset Management Review_c
Edit Del	X8703 Certification_c

Recording Physical Inspection Results

AMC Reviews that include an on-site inspection will include multiple child records called “AMC Review Units”. The records in this object represent the randomly selected Units from this Project that are marked for inspection this year. The list of Units to be inspected appears as a related list on the AMC Review object:

Action	Review Unit Name	BIN	Building Address	Building Address 2	Unit Nbr	Compliance Review Unit Comment
Edit Del	RU-121351	WA-13-00188	242 W. Riverside	Floor 8	802	
Edit Del	RU-121352	WA-13-00188	242 W. Riverside	Floor 8	803	
Edit Del	RU-121347	WA-13-00339	242 W. Riverside	Floor 7	710	
Edit Del	RU-121348	WA-13-00339	242 W. Riverside	Floor 7	707	
Edit Del	RU-121345	WA-13-00340	242 W. Riverside	Floor 6	610	
Edit Del	RU-121346	WA-13-00340	242 W. Riverside	Floor 6	607	
Edit Del	RU-121341	WA-13-00341	242 W. Riverside	Floor 5	510	
Edit Del	RU-121342	WA-13-00341	242 W. Riverside	Floor 5	505	
Edit Del	RU-121354	WA-13-00341	242 W. Riverside	Floor 5	512	
Edit Del	RU-121339	WA-13-00342	242 W. Riverside	Floor 4	405	

[Show 7 more »](#) | [Go to list \(17\) »](#)

Each record represents a work order, a unit that requires a physical inspection. In HomeBase, a Unit inspection results can be recorded on this object. A field for Compliance Review Unit Comments and the Open Activities related list give the inspector a place to record results as well as to create new Tasks to be followed up on regarding the specific Unit.

Managing AMC Reports

There is a reports folder reserved for reports for the AMC group, “AMC Reports”. Any user from the AMC group can create, view and edit all reports in this folder. Additionally, there is a folder for “AMC Report Templates”. Users from the AMC group can view the templates in this folder but they can only be edited by the System Administrator. The purpose of the templates folder is to eliminate some of the confusion with the multitude of report types. Users wanting to create a new report can click on one of the templates and do a Save As (it won’t allow them to save over the existing template report).

Home Ownership Division

The Homeownership Division runs programs that assist first-time low and moderate-low income home buyers across the state of Washington. The Division trains instructors, including loan originators, real estate professionals and non-profit partners to teach free home buyer education seminars. The Commission facilitates about 8,000 class attendees per year. First-time home buyers who attend the class become eligible for the Division’s down payment and other assistance programs.

Accounts and Contacts

Salesforce Accounts and Contacts are the core objects in HomeBase relevant to the Home Ownership Division. Most of the HomeBuyer Division’s work in HomeBase will be with Accounts and Contacts. See the section at the top of this document for more details about managing Accounts and Contacts in HomeBase.

EventBrite

Timba Surveys

Homebuyer Education Class Registration

When a home buyer registers for a Commission class, their information is recorded as a Contact record with a record type of Homebuyer. The Contact is then added to the Campaign for that class as a Campaign Member with a default status of “Registered”. Instructor lists are used to update Campaign Members status to “Attended” or “Not Attended”. Contacts with a Campaign Member related list

Washington State Housing Finance Commission

showing status of Attended are eligible for the Commission's home buyer programs. This list will be used to:

- Provide certificates to attendees
- Email the attendees (target list)
- Survey the attendees
- Gather demographic data for reporting
- Produce reports

To qualify as an Instructor, a real estate professional has to attend two classes, the AM session (Home Advantage Training) and the PM session (Instruct Homebuyer Ed and Originate when a Lender) and also have closed a Commission loan in the past 12 months. Note that Realtors have to stay all day in order to instruct at all and Lenders have an option to originate only or originate and instruct. A calculated field on the Contact object uses the latest related loan close date to calculate the Instructor Qualification Expiration Date. The Instructor's Contact record is automatically updated to Not Qualified on the Instructor Qualification Expiration Date.

MITAS Integration

Each day at 9:00PM Pacific time, a process is run that synchronizes data from MITAS to Home Base. This process inserts the Borrower and Co-Borrower information into HomeBase. The actual fields are:

- First / Last Name
- Address
- City
- State
- Zip
- Loan Closed Date
- Loan Number
- Class Number

Washington State Housing Finance Commission

Contact Detail Edit Delete Clone Request Update Conga Composer - Homeownership Send Survey

Name	VALERIE POLEVOI	Contact Owner	eightCloud [Change]
Familiar name		Phone	
Person Type		Mobile	
Title		Home Phone	
Reports To	View Org Chart	Other Phone	
Description		Do Not Call	<input type="checkbox"/>
Department		NMLS ID	
Commission Member Status		Email	
Commission Member	<input type="checkbox"/>	Website	
Loan Closed Date	11/24/2014	Languages	
Loan Number	3141470	Service Area	

▼ Address Information

Account Name		Other Address	
Mailing Address	408 HARRISON LN NOOKSACK, WA 9137		
County			

▼ Homeownership

Organization ID from Parent		Instructor	<input type="checkbox"/>
Branch ID from Parent		Last Loan Close Date	
Approve Bank Branches	<input type="checkbox"/>	Passcode	0479
Lender Contact	<input type="checkbox"/>	MITAS User Name	VALERIEPOLEVOI
Assistant1		Class Date 1	
Assistant email		Class Date 2	
Email 2		Class Number	100670800018432567
Email 3		Class # Import	

In addition to the Borrower and Co-Borrower data, the originator is included in the sync. For the originator, the loan closed date gets put in their "Last Loan Closed Date" field. If a new loan happens in the future that data will get updated, and so on.

▼ Homeownership

Organization ID from Parent	306	Instructor	<input type="checkbox"/>
Branch ID from Parent	1562	Last Loan Close Date	10/1/2015
Approve Bank Branches	<input type="checkbox"/>	Passcode	5-0203
Lender Contact	<input type="checkbox"/>	MITAS User Name	ERICAASNESS
Assistant1		Class Date 1	3/23/2012
Assistant email		Class Date 2	
Email 2		Class Number	
Email 3		Class # Import	

Managing Homeownership Reports

There is a reports folder reserved for reports for the Homeownership group, “Homeownership Reports”. Any user from the Homeownership group can view and edit all reports in this folder. Additionally, there is a folder for “Homeownership Report Templates”. Users from the Homeownership group can view the templates in this folder. The purpose of the templates folder is to eliminate some of the confusion with the multitude of report types.

Finance Group

WSHFC’s Finance group manages the accounting for the Commission’s various financing activities. Although HomeBase is NOT THE SYSTEM OF RECORD for any of the Commission’s financial data, there are several key areas in HomeBase with data integrating to and from other financial management systems.

Bond Issues

A Bond Issue describes a Bond Issue from the Commission or from a third party. The Name, current Status, Bond Reference Nbr, the Financing Resolution Nbr, the total Amount and the Closing Dates are examples of key information stored on the Bond Issue record.

Bond Issues are the parent of Bonds and Bonds are the parent of any Bond Credit Enhancements. A Bond Issue Funding record is used to associate the Bonds in a Bond Issue to a Commission financing Project or Funding.

Washington State Housing Finance Commission

Bond Issue
Customize Page | Edit Layout | Printable

2012 Affinity at Southridge

[Bonds \(2\)](#) | [Bond Issue Fundings \(1\)](#) | [Bond Issue Documents \(2\)](#) | [Notes & Attachments \(0\)](#) | [Billing Events \(0\)](#) | [Bond Issues \(0\)](#)

Edit Delete Clone

Bond Issue Name	2012 Affinity at Southridge	Bond Reference Nbr	541
Status	Issued	Bond Analyst	Angel Galgana
Bond Issue Status	Issued	Program Type	For-Profit Housing
Bond Issue Substatus		Private Activity Flag	<input checked="" type="checkbox"/>
Refunding Bond Issue		Government Flag	<input type="checkbox"/>
Financing Resolution Nbr	12-70	4% TC Flag	<input type="checkbox"/>
Final Closing Date	7/12/2012	Total Taxable Amount	\$800,000.00
Final Bond Maturity Date	7/1/2045	Total Tax-Exempt Amount	\$13,050,000.00
Bond Payoff Date		Total Bond Amount	\$13,850,000.00
CUSIP Number	93978RFN8		

▼ Purpose

Bond Issue Complete Name	Washington State Housing Finance Commission Variable Rate Demand Multifamily Housing Revenue Bonds (Affinity at Southridge Apartments Project) Series 2012A and Washington State Housing Finance Commission Taxable Variable Rate Demand Multifamily Housing Revenue Bonds (Affinity at Southridge Apartments Project) Series 2012B		
BondIssueKey	3244		
Purpose	150 units of senior housing in Kennewick, WA Benton County		
Bond Issue Comment			

▼ Cost of Issuance

Commission Fee	\$34,625.00	COI Financial Advisor Expenses	\$0.00
Donation Amount	\$13.00	COI Financial Advisor Fees	\$0.00
Trustee Costs	\$2,000.00	COI Number of Days	169
Bond Cap Fee	\$3,614.85	COI Prepaid Commission Fee	\$16,254.51
COI Bond Counsel Expenses	\$2,500.00	COI Note Semi-annual Period	1/1/2013
COI Bond Counsel Fees	\$40,966.00	COI Last Import Date	7/5/2012
COI Closing Date	7/12/2012	COI Prepaid Trustee Fee	
COI Commission Fee Rate	25	COI STEP Flag	<input type="checkbox"/>
COI Deposit Amount		COI STEP Program Amount	\$0.00
COI Deposit Check Nbr		COI Total Bond Amount	\$13,850,000.00
COI Deposit Date		COI Total Prepaid Fees	\$17,193.40
COI Due Diligence Fee		COI Total COI Fees	\$83,705.85
Created By	eightCloud , 12/7/2014 6:02 PM	Last Modified By	Matthew Vickery , 4/1/2016 12:32 PM

Edit Delete Clone

Bonds

Bonds are a child object of a Bond Issue. To create a new Bond record, click on the “New Bond” button from the appropriate Bond Issue page.

Bonds								New Bond	Bonds Help (?)
Action	Bond Name	Bond Name	Interest Rate	CUSIP Number	Bond Amount	Bond Maturity Date	Taxable/Tax-Exempt	Refunding Amount	
Edit Del	Bond-00199	Affinity at Southridge			\$13,050,000.00	7/1/2045	Tax-Exempt		
Edit Del	Bond-00200	Affinity of Southridge - Taxable			\$800,000.00	7/1/2045	Taxable		

Washington State Housing Finance Commission

Bond **Bond-00199** Customize Page | Edit Layout | Printable View | Help for this Page

[Bond Credit Enhancements \[1\]](#)

Bond Detail Edit Delete Clone

Bond Name	Bond-00199	Bond Amount	\$13,050,000.00
Bond Issue	2012 Affinity at Southridge	Bond Maturity Date	7/1/2045
Bond Type		Interest Rate	
Taxable/Tax-Exempt	Tax-Exempt	CUSIP Number	
Bond Cap Paid Date		Variable Interest Rate	<input type="checkbox"/>
Bond Cap Paid Down Flag	<input type="checkbox"/>	Bond Cap Anticipated Amt Paid	
LC Expiration Date		Bond Cap Anticipated Paid Date	
Private Placement Flag	<input type="checkbox"/>	Bond Cap Amt Paid	
Private Placement Type		Refunding Flag	<input type="checkbox"/>
Bond_Name	Affinity at Southridge	Refunding Amount	
		Multi-Project Bond	<input type="checkbox"/>

Comments

Bond Comment			
Created By	eightCloud , 12/7/2014 6:26 PM	Last Modified By	eightCloud , 6/17/2015 1:19 PM

Edit Delete Clone

Bond Credit Enhancements [New Bond Credit Enhancement](#) [Bond Credit Enhancements Help](#)

Action	Bond Credit Enhancement Name	Credit Enhancement Type	Account	Effective Date	Expiration Date
Edit Del	BCE-0732	Letter of Credit	Citigroup Corporate and Investment Banking		

[Back To Top](#) Always show me fewer ▲ / ▼ more records per related list

Bond Credit Enhancements

Bond Credit Enhancements are child records of a Bond that describe credit enhancements from third parties.

Bond Credit Enhancements [New Bond Credit Enhancement](#) [Bond Credit Enhancements Help](#)

Action	Bond Credit Enhancement Name	Credit Enhancement Type	Account	Effective Date	Expiration Date
Edit Del	BCE-0732	Letter of Credit	Citigroup Corporate and Investment Banking		

Bond Credit Enhancements have a Credit Enhancement Type, an Amount, an Effective Date and an Expiration Date.

Bond Credit Enhancement **BCE-0732** Edit Layout | Printable View

Bond Credit Enhancement Detail Edit Delete Clone

Bond Credit Enhancement Name	BCE-0732	Account	Citigroup Corporate and Investment Banking
Bond	Bond-00199	Expiration Date	
Credit Enhancement Type	Letter of Credit	Effective Date	
Created By	eightCloud , 12/7/2014 6:34 PM	Last Modified By	eightCloud , 5/25/2015 11:25 PM

Edit Delete Clone

Bond Issue Fundings

A Bond Issue Funding is a bridge between a Bond Issue and the associated Funding representing the relationship between them.

Fees, Billing Events

The Billing Event custom object in HomeBase is the Detail record in a Master-Detail relationship with Project. This means that a Billing Event record cannot be created without an association to a Project record.

There are six different Billing Event record types. When a Billing Event record is being created, the user must select one of these record types. The record type selection will control the page layout, the picklist options, and the calculations specific to each type.

The choices are:

- Ad Hoc Billing Event - Choose for Billing Events which do not fall into any other category. [default]
- Application Fees – Choose for creating an Application Fee Billing Event
- Compliance Fees – Compliance monitoring fee
- Cost of Issuance Fees – Choose for creating a Cost of Issuance Fee Billing Event
- Credit Issuance Fees – Choose for Credit Issuance Fees
- RAC Fees – Choose for creating a RAC Fee Billing Event

 **New Billing Event**
Select Billing Event Record Type

Select a record type for the new billing event. To skip this page in the future, change you

Select Billing Event Record Type

Record Type of new record

Available Billing Event Record Types

Record Type Name	Description
Ad Hoc Billing Event	Choose for Billing Events which are do not fall into any other category.
Application Fees	Choose for creating an Application Fee Billing Event
Compliance Fees	Compliance monitoring fee
Cost of Issuance Fees	Choose for creating a Cost of Issuance Fee Billing Event
Credit Issuance Fees	Choose for Credit Issuance Fees
RAC Fees	Choose for creating a RAC Fee Billing Event

Washington State Housing Finance Commission

Invoicing a Billing Event

A Billing Event record may be created in HomeBase and updated as a draft as often as required. It should not be sent to NAV for Invoice creation until the HomeBase user affirmatively decides that it is ready.

When an invoice needs to be produced based on a Billing Event, the HomeBase user must click the “Submit for Approval” button on the Billing Event record. By clicking this button the following actions will automatically be performed:

- **Set the Billing Date to “Today”** – When a Billing Event is created it defaults the Billing Date field to the day it was created but when Invoiced, it updates to the day it was Invoiced.
- **Lock the Record** (HomeBase users will no longer be able to make changes of any kind to the Billing Event record – essentially it becomes read only)
- **Time-Stamp the Record** (Record the date/time that the user clicked the Invoice button in a custom field called “Submitted Date & Time” – to be used for batch integration)

Before:

Billing Event BE-5090 [Edit Layout](#) | [Printable View](#)
[Back to List: Custom Object Definitions](#)

Billing Event Detail [Edit](#) [Delete](#) [Clone](#) [Submit for Approval](#)

Billing Event Name	BE-5090	Billing Date	6/7/2016
Project Name	TEST Unit Picking	Billing Contact	Jimtest Test Mulligan
Division	Administration	Billing Amount	\$1,000.00
Fee Type	Good Faith Deposit	Units	
Billed To Account	Test No Parent	Fee Rate	
Funding	test (27-999)		
Description	box of staples		
Account Code	2200 GFD		
Created By	eightCloud, 6/7/2016 1:26 PM	Last Modified By	eightCloud, 6/7/2016 1:37 PM

[Edit](#) [Delete](#) [Clone](#) [Submit for Approval](#)

After:

Billing Event BE-5090 [Edit Layout](#) | [Printable View](#)
[Back to List: Custom Object Definitions](#)

Billing Event Detail [Unlock Record](#) [Edit](#) [Delete](#) [Clone](#) [Submit for Approval](#)

Billing Event Name	BE-5090	Billing Date	6/7/2016
Project Name	TEST Unit Picking	Billing Contact	Jimtest Test Mulligan
Division	Administration	Billing Amount	\$1,000.00
Fee Type	Good Faith Deposit	Units	
Billed To Account	Test No Parent	Fee Rate	
Funding	test (27-999)		
Description	box of staples		
Account Code	2200 GFD		
Created By	eightCloud, 6/7/2016 1:26 PM	Last Modified By	eightCloud, 6/7/2016 1:39 PM

[Unlock Record](#) [Edit](#) [Delete](#) [Clone](#) [Submit for Approval](#)

Batching Invoices from HomeBase to NAV

One time per day, at a set time (i.e. 12:00AM) a Boomi process will run and query HomeBase for all Billing Event records that set to be invoiced in that last 24-hour period. For example, on 4/15/16 at 12:00AM (midnight) the query would select all Billing Event records with a submitted timestamp of 4/14/16. The process does not have to be executed at midnight, but would make for a good delineation of the data and chances are no Billing Event records will be updated by users at that time.

Washington State Housing Finance Commission

Mapping – Billing Events			
Data Type	HomeBase Field Label	Notes	Navision Fieldname
Auto-Number	Billing Event Name		External Document No.
Lookup(User)	Created By		
Lookup(User)	Last Modified By		
SFDCID	Record Type		
Formula	Account Code	4 digit account code, driven by user selection in Fee Type picklist	
Picklist	Add'l Amount for Drawdown		
Picklist	Add'l Annual Amount Fees		
Formula	Annual Trustee/Fiscal Agent Fee		
Currency	Annual Trustee Fee		
Formula	Application Fee		
Lookup(Account)	Billed To Account		
Currency	Billing Amount		Invoice Line: Amount
Lookup(Contact)	Billing Contact	Sell-to Contact	
Date	Billing Date		Posting Date Document Date
Text	BillingEventKey	n/a – legacy migration	
Currency	Bond Amount (Taxable)		
Currency	Bond Amount (Tax-Exempt)		
Formula	Bond Cap Fee		
Currency	Bond Counsel Expenses		
Formula	Bond Counsel Fees		
Currency	Bond Counsel Fee (Negotiated)		
Picklist	Bond Counsel Fee Type		
Lookup (Bond Issue)	Bond Issue		
Formula	Bond Reference Number	Ref number from Bond Issue record	
Formula	Bond Taxable Amount	Total Taxable Amount from Bond Issue record	
Formula	Bond Tax-Exempt Amount	Total Tax-Exempt Amount from Bond Issue record	
Date	Closing Date		
Formula	Commission Issuance Fee		

Washington State Housing Finance Commission

Example Screenshots:

Washington State Housing Finance Commission

RIN-17858 · Windsor Heights

General

<p>No.: RIN-17858</p> <p>Sell-to Customer No.: 98-28I</p> <p>Sell-to Customer Name: Windsor Heights</p> <p>Sell-to Address: 1601 East Valley Rd, Suite 180</p> <p>Sell-to Address 2:</p> <p>Sell-to City: Renton</p> <p>Sell-to State: WA</p> <p>Sell-to ZIP Code: 98057</p>	<p>Sell-to Contact: Melissa Koenig</p> <p>Posting Description: 98-28I Windsor Heights re...</p> <p>Posting Date: 5/1/2016</p> <p>Document Date: 5/1/2016</p> <p>External Document No.: CR 15547 REFUND</p> <p>Salesperson Code:</p> <p>Status: Open</p> <p>Job Queue Status:</p> <p>Amount Including Tax: 0.00</p>
--	--

[Show fewer fields](#)

Lines

Functions | Line | Find | Filter | Clear Filter

Type	No.	Description	Dimension ...	Fund No.	Allocation ...
G/L Account	2200	98-28I Windsor Heights refund - ...		GOF	
G/L Account	2190	98-28I Windsor Heights refund - ...	DD	GOF	

Figure - Example Invoice in NAV

[Edit Layout](#) | [Printable View](#) | [Help for](#)

Billing Event
BE-2589

Billing Event Detail [Edit](#) [Delete](#) [Clone](#)

Billing Event Name: BE-2589	Billing Date: 8/28/2000
Project Name: Somerset Gardens West	Billing Contact:
Division: MultiFamily	Billing Amount: \$16,636.55
Fee Type: Tax Credit Fee	Units:
Billed To Account: KCHA - Kona Village Limited Partnership	Fee Rate:
Funding: Somerset Gardens West	
Description: 1st 1/2 Credit Issuance Fee KCHA - Kona Village LP Check #1030	
Account Code:	

▼ RAC Fee

RAC Fee Percent	RAC Fee
RAC Fee - 1st/2nd	

▼ System Information

Created By: eightCloud, 5/3/2015 10:32 AM	Last Modified By: eightCloud, 5/25/2015 7:32 AM
Record Type: RAC Fees	Change

Figure - Example Billing Event in HomeBase

Washington State Housing Finance Commission

Batching Billing Docs from NAV to HomeBase

Billing Documents is an object in HomeBase that is designed to accept all A/R document types from NAV. One time per day, at a set time (i.e. 12:00AM) a Boomi process will run and query NAV for all Billing Documents that were created or updated in the last 24-hour period. For example, on 4/15/16 at 12:00AM (midnight) the query would select all Billing Document records with a last modified date of 4/14/16. The process does not have to be executed at midnight, but would make for a good delineation

Mapping – Billing Docs			
Data Type	HomeBase Field Label	Notes	Navision Fieldname
Auto Number	Billing Doc ID	SFDC generated	
Lookup(User)	Created By	SFDC generated	
Lookup(User)	Last Modified By		
Currency	Amount		Amount Including Tax
Currency	Applied Amount		
Date	Date		Posting Date Document Date
Text (Ext ID)	Doc Number	Key from NAV	No.
M-D(Project)	Project Name		Sell-to Customer Name
Picklist	Status		Status
Picklist	Type	Invoice, Credit Memo, Debit Memo, Adjustment	?

of the data and chances are no Billing Document records will be updated by users at that time.

Washington State Housing Finance Commission

RCM-00890 · Rate Lock Extension Fees for Home Adv

General

No.: RCM-00890	Sell-to Contact:
Sell-to Customer No.: EXT FEES	Posting Description: Ext Fee: Rev Sell
Sell-to Customer Name: Rate Lock Extension Fees...	Posting Date: 10/31/2012
Sell-to Address:	Document Date: 10/31/2012
Sell-to Address 2:	External Document No.:
Sell-to City:	Salesperson Code:
Sell-to State:	Status: Open
Sell-to ZIP Code:	Job Queue Status:
	Amount Including Tax: 1,080.08

Show fewer fields

Lines

Functions | Line | Find | Filter | Clear Filter

Type	No.	Description	Dimension ...	Fund No.	Division	Pr
Invoice No. RIN-12005:						
G/L Account	4110	Sells 3122654 Eagle Home Mortg...		GOF	HO	FT

Figure - Example Credit Memo in NAV

Billing Doc Edit
New Billing Doc

Billing Doc Edit Save Save & New Cancel

Information

Project Name: Somerset Gardens West	Date: 6/14/2016 [6/13/2016]
Amount: 100	Doc Number: RCM-00090
Applied Amount:	Status: Open
	Type: Credit Memo

Save Save & New Cancel

Figure - Example Billing Doc in HomeBase

Managing Finance Reports

There is a reports folder reserved for reports for the Finance group, “Finance Reports”. Any user from the Finance group can view and edit all reports in this folder. Additionally, there is a folder for “Finance Report Templates”. Users from the Finance group can view the templates in this folder. The purpose of the templates folder is to eliminate some of the confusion with the multitude of report types.

Administration Division

The Administration Division oversees all of the Commission’s programs and is tasked with key external communications. HomeBase gives managers visibility to all of the Commission’s activities and includes various tools for managing communications.

Accounts and Contacts

HomeBase Accounts and Contacts are key to the Administration Division’s mission. A prior section of this document provides more details about Salesforce Accounts and Contacts.

HomeBase includes a custom feature for hiding certain Contacts from most users. To make a Contact private, check the “Commission Member” checkbox when creating the Contact. You can also check this box after you create the Contact. By checking the box, you’re indicating that this is a private Contact to be seen only by users who have been granted the “Manage Commission Members” Permission Set.

Washington State Housing Finance Commission

WA 2nd Legislative District

[Customize Page](#) | [Edit Layout](#) | [Printable View](#) | [Help for t](#)

Hide Feed
Click to add topics: ?

Post
File
New Task
More ▾

Write something...

Share

+ Follow

No followers.

Show All Updates ▾

There are no updates.

◀ Back to List: [Custom Object Definitions](#)

[Contacts](#) | [Open Activities](#) | [Activity History](#) | [Notes & Attachments](#) | [Project \(Ownership\)](#) | [Billing Events](#) | [Contact Affiliations](#) | [Bond Credit Enhancements](#) | [Account History](#) | [Project Transfers](#) | [Project Transfers \(Seller Account\)](#) | [Funding Sources](#) | [Funding Sponsor](#) | [Projects \(Sponsor\)](#) | [Funding \(Ownership Entity\)](#) | [Projects \(Property Management Company\)](#)

Account Detail

[Edit](#) [Delete](#) [Sharing](#) [Conga Composer](#)

Account Name	WA 2nd Legislative District [New Hierarchy]	Account Owner	eightCloud [Change]
Parent Account	WA State Legislature	Phone	(800) 562-6000
SIC Code		Fax	
FederalID		Email	
Notes		Website	
Short Name		Reference #	
ReferenceNumber		FundingLevelAmt	
Division		DoNotCall	<input type="checkbox"/>
ActiveFlag	<input checked="" type="checkbox"/>	WSHFC Account Key	

▶ Address Information

▶ Additional Information

▶ System Information

Custom Links

[Contacts, Accounts, and Parents](#)
[Google Search](#)

[Google Maps](#)

[Google News](#)

[Edit](#) [Delete](#) [Sharing](#) [Conga Composer](#)

Contacts

[New Contact](#) [Merge Contacts](#)

Contact

Action	Contact Name	Title	Email	Phone	Active Flag	Lender Contact
Edit Del	Andrew Barkis	Representative		3607867824	✓	<input type="checkbox"/>
Edit Del	Randi Beckner	Senator		3607867602	✓	<input type="checkbox"/>
Edit Del	J.T. Wilcox	Representative		3607867912	✓	<input type="checkbox"/>

Using County Summary Data

HomeBase includes references to the County on each Project, Site, and Asset. This allows the Commission to accurately report on low income housing and other financings by County. To see a list of Projects in any County, just search for the County name, or click on a hyperlinked County name field on the Project, Site, or Asset objects. There is a summary page for each County in the State.

Washington State Housing Finance Commission

County
Benton

[Back to List: Custom Object Definitions](#)

Customize Page | Edit Layout | Printable View | Help for this Page

[Projects \[10+\]](#) |
 [ZIP Codes \[10\]](#) |
 [Accounts \[10+\]](#) |
 [Campaigns \[10+\]](#) |
 [Open Activities \[0\]](#) |
 [Activity History \[0\]](#)

County Detail

County Name: **Benton**

Region: _____

Map Link: [View Map](#)

Current MHI Year: _____

MHI: _____

US Census Data Link: <http://quickfacts.census.gov/qfd/states/53/5300...>

Projects

Action	Project Name	Address1	City	Project Status	Unit Count	Ownership Entity
Edit Del	Desert Rose Terrace	510 14th St	Benton City	Active	26	Desert Rose Terrace Limited Partnership
Edit Del	Heatherstone	1114 W. 10th Ave.	Kennewick	Active	225	Heatherstone ICG Apartment Portfolio V LLC
Edit Del	Quail Ridge Apartments	1026 West 10th Ave.	Kennewick	Active	53	GP Quail Ridge LLC
Edit Del	Kent Manor	1001 West 5th	Kennewick	Active	51	GETWC, LLC
Edit Del	Parkview Apartments	1138 W. 10th, Bldg A-K	Kennewick	Active	110	Heatherstone ICG Apartment Portfolio V LLC
Edit Del	Sandstone Apartments	1212 W 10th Ave	Kennewick	Active	121	Heatherstone ICG Apartment Portfolio V LLC
Edit Del	Vincent Village	402 E 10th	Kennewick	Released	46	James McClain
Edit Del	Chenoweth House	1108 West Fifth Avenue	Kennewick	Released	0	LTC Properties, Inc.
Edit Del	Manor at Canyon Lakes II	2802 West 35th Street	Kennewick	Released	0	MGP XXXIX, LLC
Edit Del	Manor at Canyon Lakes I	2802 West 35th	Kennewick	Released	0	MGP XXXIX, LLC

[Show 10 more >](#) | [Go to list \(55+\) >](#)

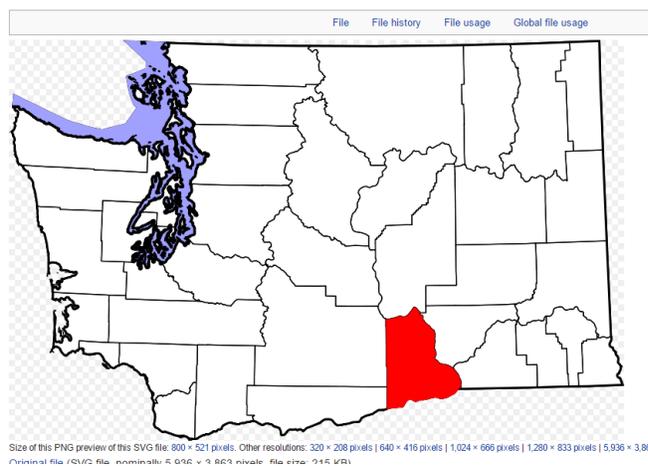
ZIP Codes

Action	ZIP Code Name	Primary City
Edit Del	99320	Benton City
Edit Del	99336	Kennewick
Edit Del	99337	Kennewick
Edit Del	99338	Kennewick
Edit Del	99345	Paterson
Edit Del	99346	Plymouth
Edit Del	99350	Prosser
Edit Del	99352	Richland

The Map Link field displays a clickable hyperlink to a Wikipedia map of WA State with the county highlighted in red. Click on the View Map link. Below is the County map for Benton County.

File:Map of Washington highlighting Benton County.svg

From Wikipedia, the free encyclopedia



Washington State Housing Finance Commission

The US Census Data Link field hyperlinks to the U.S. Department of Commerce US Census Bureau data summary for the County. Below is a screenshot showing the front page of the site for Benton County.

The screenshot shows the US Census Bureau QuickFacts website. At the top, there is a navigation bar with the following categories: Topics (Population, Economy), Geography (Maps, Products), Library (Infographics, Publications), Data (Tools, Developers), Surveys/Programs (Respond, Survey Data), Newsroom (News, Blogs), and About Us (Our Research). A search bar is located in the top right corner.

The main content area is titled "QuickFacts UNITED STATES". Below this, there is a search bar with the text "Enter state, county, city, town, or zip code" and a dropdown menu labeled "-- SELECT A FACT --". To the right of the search bar are several icons: RESET, TABLE, MAP, CHART, DASHBOARD, and DOWN.

The "Table" section is titled "Table" and contains a table with the following data:

ALL TOPICS	UNITED STATES	Enter state, county, city, town, or zip code
PEOPLE		
<i>Population</i>		
Population estimates, July 1, 2015, (V2015)	321,418,820	
Population estimates, July 1, 2014, (V2014)	318,857,056	
Population estimates base, April 1, 2010, (V2015)	308,758,105	
Population estimates base, April 1, 2010, (V2014)	308,758,105	
Population, percent change - April 1, 2010 (estimates base) to July 1, 2015, (V2015)	4.1%	
Population, percent change - April 1, 2010 (estimates base) to July 1, 2014, (V2014)	3.3%	
Population, Census, April 1, 2010	308,745,538	
<i>Age and Sex</i>		
Persons under 5 years, percent, July 1, 2014, (V2014)	6.2%	
Persons under 5 years, percent, April 1, 2010	6.5%	
Persons under 18 years, percent, July 1, 2014, (V2014)	23.1%	
Persons under 18 years, percent, April 1, 2010	24.0%	
Persons 65 years and over, percent, July 1, 2014, (V2014)	14.5%	
Persons 65 years and over, percent, April 1, 2010	13.0%	
Female persons, percent, July 1, 2014, (V2014)	50.8%	
Female persons, percent, April 1, 2010	50.8%	
<i>Race and Hispanic Origin</i>		

Managing Administration Reports

There is a reports folder reserved for reports for the Administration group, "Administration Reports". Any user from the Administration group can view and edit all reports in this folder. Additionally, there is a folder for "Administration Report Templates". Users from the Administration group can view the templates in this folder. The purpose of the templates folder is to eliminate some of the confusion with the multitude of report types.

HomeBase System Administration

Data Model and Security

Because the HomeBase data design has the Project object as the overall parent of most objects in the system in master-detail relationships, the security model for most objects is controlled by the security set on the parent Project. The Default Internal Access to Projects is set to Public Read/Write. Because the default does NOT include Delete permissions, we can control who at the Commission can delete a Project or a Funding or any other object that is a child or grandchild of the Project object. All HomeBase users can view any Project in the system.

Salesforce history tracking allows us to record changes to objects in HomeBase, providing a fairly complete audit trail of who has changed or deleted what and when it was done. It is however limited to 20 fields per object.

Salesforce gives us the ability to define the parameters for password management, giving the Commission world-class security tools for managing access to HomeBase. Password settings in HomeBase are best summed up with this screenshot from the Password Policies page under Security Controls on the System Configuration page. These are the settings for HomeBase:

- User passwords expire every 90 days
- System won't allow reuse going back three password changes
- User passwords must be 8 digits long
- User passwords must have alpha and numeric characters
- A user account is locked out for 15 minutes after 10 failed login attempts

Password Policies

Set the password restrictions and login lockout policies for all users.

Password Policies	
User passwords expire in	90 days
Enforce password history	3 passwords remembered
Minimum password length	8
Password complexity requirement	Must mix alpha and numeric characters
Password question requirement	Cannot contain password
Maximum invalid login attempts	10
Lockout effective period	15 minutes
Obscure secret answer for password resets	<input type="checkbox"/>
Require a minimum 1 day password lifetime	<input type="checkbox"/>
Forgot Password / Locked Account Assistance	
Message	<input type="text"/>
Help link	<input type="text"/>
Forgot password preview	If you still can't log in, try the following: Contact your company's administrator for assistance.
Locked account preview	To re-enable your account, try the following: Contact your company's administrator for assistance.
API Only User Settings	
Alternative Home Page	<input type="text"/>
<input type="button" value="Save"/> <input type="button" value="Cancel"/>	

Profiles

In Salesforce, User Profiles are used to grant permissions to functionality and to objects. We have created separate Profiles for each of the Commission's Divisions:

- Administration
- AMC
- Exec
- Finance
- Homeownership
- MFHCF
- System Administrator

These Profiles can be used to restrict access to specific fields or to entire objects.

“Public” groups

Salesforce has a concept of a Public Group. The word public is in quotes in the heading of this section because it can be misleading. Public groups are actually a way of providing access to small groups, not to the public. A Public Group is a convenient way to treat groups of users as one for communications and for automation purposes and for granting permissions. We have set up Public Groups for each of the Commission’s Divisions:

- Administration
- All WSHFC Users
- AMC
- CRM Admin
- Finance
- Homeownership
- Multifamily

New users are automatically members of one of the Division groups based on their user Role. Membership in All WSHFC Users Public Group is automatic.

Permission sets

Salesforce includes the concept of a Permission Set. A Permission Set allows us to add single-user granularity to our data access, functionality and security. For example, with Permission Sets, we can grant delete permissions over certain objects that other users with the same Profile do not have. It is a useful tool for managing specific tasks and data. We have set up a Permission Set for granting certain users the ability to Manage Serial Numbers for example. Without those permissions, a User cannot create or edit a Serial Number. Because we have locked down the ability to delete objects in HomeBase, when there are exceptions to this rule, we can use Permission Sets to allow certain users the ability to delete certain objects that are appropriate to their job.

Washington State Housing Finance Commission

